## NATIONAL BANK

# SUPPLEMENTARY REGULATORY CAPITAL DISCLOSURE 

Third Quarter 2014
(unaudited)

## Notes to users

1) This Supplementary Regulatory Capital Disclosure document is unaudited and should be read in conjunction with the 2013 Annual Report. All amounts are in millions of Canadian dollars unless otherwise stated.
2) Financial information is available through the Report to Shareholders for all quarters of 2014 and also in the document entitled Supplementary Financial Information which is available on the Bank's website at nbc.ca.
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Regulatory Capital and Capital Ratios under Basel III ${ }^{(1)(2)}$

|  | (unaudited) (millions of Canadian dollars) |  | 2014 |  |  | $\begin{gathered} \hline 2013 \\ \hline \text { Q4 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Q3 | Q2 | Q1 |  |
|  |  | Reference ${ }^{(2)}$ | All-in basis |  |  |  |
|  | Common Equity Tier 1 capital: instruments and reserves |  |  |  |  |  |
| 1 | Directly issued qualifying common share capital plus related contributed surplus ${ }^{(3)}$ | $\mathbf{a + a}$ | 2,313 | 2,274 | 2,246 | 2,218 |
| 2 | Retained earnings | b | 5,660 | 5,471 | 5,277 | 5,034 |
| 3 | Accumulated other comprehensive income and other reserves | C | 300 | 260 | 218 | 214 |
| 6 | Common Equity Tier 1 capital before regulatory adjustments |  | 8,273 | 8,005 | 7,741 | 7,466 |
|  | Regulatory adjustments to Common Equity Tier 1 capital |  |  |  |  |  |
| 7 | Prudential valuation adjustments |  | - | - | - | - |
| 8 | Goodwill (net of related tax liability) | e | 1,271 | 1,272 | 1,272 | 1,064 |
| 9 | Intangible assets other than mortgage-servicing rights | $\mathrm{f}-\mathrm{x}$ | 916 | 906 | 889 | 816 |
| 11 | Accumulated other comprehensive income related to cash flow hedges | h | 88 | 46 | 36 | 47 |
| 12 | Shortfall of total provisions to expected losses | 1 | - | - | - | 7 |
| 14 | Gains (losses) due to changes in own credit risk on fair valued liabilities | j | 18 | 12 | 24 | 21 |
| 15 | Defined benefit pension plan assets (net of related tax liability) | k-y | 61 | 110 | 60 | 40 |
| 16 | Investments in own shares (if not already netted off contributed surplus on reported balance sheet) |  | 1 | 6 | 5 | 11 |
| 22 | Amount exceeding the 15\% threshold |  | 42 | 67 | 93 | 84 |
| 23 | of which: significant investments in the common stock of financials | n | 23 | 37 | 52 | 47 |
| 25 | of which: deferred tax assets arising from temporary differences | 0 | 19 | 30 | 41 | 37 |
| 26 | Other deductions or regulatory adjustments to CET1 as determined by OSFI (including regulatory adjustments in respect of own use property) |  | - | 26 | 26 | 26 |
| 28 | Total regulatory adjustments to Common equity Tier 1 |  | 2,397 | 2,445 | 2,405 | 2,116 |
| 29 | Common Equity Tier 1 capital (CET1) |  | 5,876 | 5,560 | 5,336 | 5,350 |
|  | Additional Tier 1 capital: instruments |  |  |  |  |  |
| 30 | Directly issued qualifying Additional Tier 1 instruments plus related contributed surplus ${ }^{(3)}$ | v | 350 | 350 |  | - |
| 31 | of which: classified as equity under applicable accounting standards | $\mathbf{v}+\mathbf{z}$ | 350 | 350 | - | - |
| 32 | of which: classified as liabilities under applicable accounting standards | $p$ | - | - | - | - |
| 33 | Directly issued capital instruments subject to phase out from Additional Tier $1^{(3)}$ | $p^{\prime}+v^{\prime}$ | 1,548 | 1,548 | 1,549 | 1,652 |
| 36 | Additional Tier 1 capital before regulatory adjustments |  | 1,898 | 1,898 | 1,549 | 1,652 |
|  | Additional Tier 1 capital: regulatory adjustments |  |  |  |  |  |
| 43 | Total regulatory adjustments to Additional Tier 1 capital |  | - | - | - | - |
| 44 | Additional Tier 1 capital (AT1) |  | 1,898 | 1,898 | 1,549 | 1,652 |
| 45 | Tier 1 capital (T1 = CET1 + AT1) |  | 7,774 | 7,458 | 6,885 | 7,002 |
|  | Tier 2 capital: instruments and provisions |  |  |  |  |  |
| 47 | Directly issued capital instruments subject to phase out from Tier $2^{(3)}$ | r' | 1,858 | 1,865 | 1,868 | 2,144 |
| 50 | Collective allowances | t | 18 | 43 | 36 | 40 |
| 51 | Tier 2 capital before regulatory adjustments |  | 1,876 | 1,908 | 1,904 | 2,184 |
|  | Tier 2 capital: regulatory adjustments |  |  |  |  |  |
| 57 | Total regulatory adjustments to Tier 2 capital |  | - | - | - | - |
| 58 | Tier 2 capital (T2) |  | 1,876 | 1,908 | 1,904 | 2,184 |
| 59 | Total capital (TC = T1 + T2) |  | 9,650 | 9,366 | 8,789 | 9,186 |

[^0]Regulatory Capital and Capital Ratios under Basel III ${ }^{(1)}$ (continued)



Reconciliation between Financial Accounting and Regulatory Capital Balance Sheets ${ }^{(1)}$

|  | Q3 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (unaudited) (millions of Canadian dollars) | Cross - Reference to Definition of Capital ${ }^{(2)}$ | As in Report to | Deconsolidation of Insurance ${ }^{(3)}$ and other entities ${ }^{(4)}$ | Under regulatory scope of consolidation | Of which |
| Assets |  |  |  |  |  |
| Cash and deposits with financial institutions |  | 5,912 |  | 5,912 |  |
| Securities |  | 54,765 | 2,037 | 56,802 |  |
| Assets purchased under reverse repurchase agreements and securities borrowed |  | 22,019 |  | 22,019 |  |
| Loans |  |  |  |  |  |
| Residential mortgage |  | 38,663 | $(15,016)$ | 23,647 |  |
| Personal and credit card |  | 29,322 | $(1,365)$ | 27,957 |  |
| Business and governement |  | 27,423 | ) | 27,423 |  |
| Customers' liability under acceptances |  | 8,584 | - | 8,584 |  |
| Less: Allowances for credit losses |  | (593) | - | (593) |  |
| Collective allowances reflected in Tier 2 regulatory capital | t |  |  |  | (18) |
| Shortfall of allowances to expected loss | i |  |  |  | - |
| Other assets |  |  |  |  |  |
|  |  |  |  |  |  |
| Derivative financial instruments Other |  | 6,641 | (47) | $\begin{aligned} & \text { b,08b } \\ & 6,594 \end{aligned}$ |  |
| Goodwill | e |  |  |  | 1,271 |
| Intangibles assets | f |  |  |  | 1,039 |
| Deferred tax assets |  |  |  |  | 415 |
| Deferred tax assets excluding those arising from temporary differences | g |  |  |  |  |
| Deferred tax assets arising from temporary differences exceeding regulator | - |  |  |  | 19 |
| Deferred tax assets - realize through loss carrybacks |  |  |  |  | 395 |
| Deferred tax assets - other temporary differences Defined-benefit pension fund net assets | k |  |  |  | $\begin{array}{r}395 \\ 83 \\ \hline\end{array}$ |
| Significant investments in other financial institutions |  |  |  |  | 510 |
| Significant investments exceeding regulatory thresholds | $m+n$ |  |  |  | 23 |
| Other Significant investments not exceeding regulatory thresholds |  |  |  |  | 487 |
| Total assets |  |  |  |  | 3,276 |
|  |  | 98,02 | $(4,39)$ | 184, |  |
| Liabilities |  |  |  |  |  |
| DepositsDerivatives financial instruments |  | 114,944 | (225) | 114,719 |  |
|  |  | 4,370 | , | 4,370 |  |
| Derivatives financial instruments Other liabilities |  | 67,650 | $(14,391)$ | 53,259 |  |
| Gains and losses due to changes in own credit risk on fair value liabilities Deferred tax liabilities | j |  |  |  | 18 199 |
| Related to goodwill | w |  |  |  |  |
| Related to intangibles | x |  |  |  | 123 |
| Related to pensions Other deferred tax liabilities | y |  |  |  | 22 54 54 |
| Other deferred tax liabilities Other |  |  |  |  | 54 |
| Subordinated debt |  | 1,885 |  | 1,885 | 53,042 |
| Regulatory capital amortization of maturing debentures |  |  |  |  |  |
| Fair value adjustemnt and unamortized issuance cost |  |  |  |  | 27 |
| Subordinated debentures used for regulatory capital |  |  |  |  | 1,858 |
| Allowed for inclusion in Tier 2 capital | r |  |  |  |  |
| Subject to phase out | r' |  |  |  | 1,858 |
| Excluded from Tier 2 capital due to cap |  |  |  |  |  |
| Total liabilities |  | 188,849 | (14,616) | 174,233 |  |
| Equity Attributable to Shareholders |  | 9,195 | - | 9,195 |  |
| Common shares | a |  |  |  | 2,237 |
| Contributed surplus | $\mathrm{a}^{\prime}$ |  |  |  | 75 |
| Retained Earnings | b |  |  |  | 5,660 |
| Accumulated Other Comprehensive Income (loss) | c |  |  |  | 300 |
| Net gains (losses) on instruments designated as cash flow hedges Net foreign currency translation adjustments | h |  |  |  | 88 212 |
| Preferred shares |  |  |  |  | 923 |
| Allowed for inclusion in additional Tier 1 capital |  |  |  |  | 350 |
| Subject to phase out | v' |  |  |  | 573 |
| Excluded from additional Tier 1 capital due to cap |  |  |  |  |  |
| Non-controlling interests |  | 778 | 225 | 1,003 |  |
| Innovative instruments |  |  |  |  | 1,003 |
| Allowed for inclusion in additional Tier 1 capital |  |  |  |  |  |
| Subject to phase out | $\mathrm{p}^{\prime}$ |  |  |  | 975 |
| Excluded from additional Tier 1 capital due to cap Other |  |  |  |  |  |
| Other Portion allowed for inclusion into CET1 |  |  |  |  | 28 |
| Portion allowed for inclusion into CET1 | d |  |  |  |  |
| Portion allowed for inclusion into Tier 1 capital Portion allowed for inclusion into Tier 2 capital | s |  |  |  | - |
| Portion allowed for inclusion into Tier 2 capital Portion not allowed for regulatory capital | s |  |  |  |  |
| Total Equity |  | 778 | 225 | 1,003 |  |
| Total Liabilities and Equity |  | 189,627 | (14,391) | 175,236 |  |

(1) The basis of consolidation used for financial accounting purposes, described in note 1 to the 2013 Annual Report audited consolidated financial statements, may differ from regulatory purposes.

The regulatory consoldation does not include SPEs, where significant risk has been transterred to third parties nor subsidiaries and associates engaged in insurance activities.
(2) The references identify balance sheet components which are used in calculation of regulatory capital on page 4
4) The amount is mainly due to securitization entities. For more information on Special Pupose Entities (SPEs), please see pages 186 and 187 of the 2013 Annual Report.

| (unaudited) (millions of Canadian dollars) | 2014 |  |  |  |  |  |  |  | $\begin{gathered} 2013 \\ \hline \text { Q4 } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  |  |  |  |  | Q2 | Q1 |  |
|  | Exposure at default | Risk-weighted assets |  |  |  | Capital requirement ${ }^{(2)}$ | Risk-weigthed assets |  |  |
|  |  | Standardized | Advanced | Other | Total |  |  |  |  |  |
| Credit risk |  |  |  |  |  |  |  |  |  |
| Retail |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 40,388 | 69 | 4,414 | - | 4,483 | 359 | 4,521 | 4,554 | 4,565 |
| Qualitying revolving retail | 4,992 | - | 1,012 | - | 1,012 | 81 | 1,408 | 1,374 | 1,440 |
| Other retail | 12,213 | 516 | 4,435 | - | 4,951 | 396 | 5,338 | 5,157 | 5,625 |
|  |  |  |  |  |  |  |  |  |  |
| Corporate | 47,950 | 2,702 | 20,362 | - | 23,064 | 1,845 | 22,378 | 22,075 | 22,174 |
| Sovereign | 21,162 | - | 486 | - | 486 | 39 | 462 | 439 | 418 |
| Financial institutions | 3,273 | 127 | 852 | - | 979 | 78 | 984 | 1,086 | 743 |
| Banking book equities ${ }^{(3)}$ | 469 | - | 469 | - | 469 | 38 | 581 | 445 | 437 |
| Securitization | 4,077 | - | 2,200 | - | 2,200 | 176 | 2,066 | 2,296 | 2,269 |
| Other assets | 22,228 | - | - | 5,004 | 5,004 | 400 | 4,869 | 4,672 | 4,337 |
| Counterparty credit risk |  |  |  |  |  |  |  |  |  |
| Corporate | 8,176 | 308 | 53 | - | 361 | 29 | 162 | 217 | 229 |
| Sovereign | 10,560 | - | 9 | - | 9 | 1 | 8 | 12 | 10 |
| Financial institutions | 51,546 | - | 1,893 | - | 1,893 | 151 | 2,132 | 2,820 | 2,425 |
| Trading portfolio | 9,846 | 363 | 3,085 | - | 3,448 | 276 | 3,009 | 2,941 | 2,524 |
| Credit valuation adjustment charge ${ }^{(4)}$ |  | 1,914 | - | - | 1,914 | 153 | 1,607 | 1,625 | - |
| Regulatory scaling factor |  | - | 2,313 | - | 2,313 | 185 | 2,319 | 2,317 | 2,255 |
| Total - Credit risk | 236,880 | 5,999 | 41,583 | 5,004 | 52,586 | 4,207 | 51,844 | 52,030 | 49,451 |
| Market risk |  |  |  |  |  |  |  |  |  |
| VaR |  | - | 780 | - | 780 | 62 | 818 | 903 | 775 |
| Stressed VaR |  | - | 1,351 | - | 1,351 | 108 | 1,783 | 1,831 | 1,109 |
| Interest-rate specific risk |  | 1,310 | - | - | 1,310 | 105 | 1,287 | 1,376 | 1,498 |
| Total - Market risk |  | 1,310 | 2,131 | - | 3,441 | 275 | 3,888 | 4,110 | 3,382 |
|  |  |  |  |  |  |  |  |  |  |
| Operational risk |  | 8,676 | - | - | 8,676 | 694 | 8,503 | 8,487 | 8,418 |
|  |  |  |  |  |  |  |  |  |  |
| Total | 236,880 | 15,985 | 43,714 | 5,004 | 64,703 | 5,176 | 64,235 | 64,627 | 61,251 |
| Capital ratio |  |  |  |  |  |  |  |  |  |
| Capital ratios under Basel III |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 (CET1) |  |  |  |  | 9.1\% |  | 8.7\% | 8.3\% | 8.7\% |
| Tier 1 |  |  |  |  | 12.0\% |  | 11.6\% | 10.7\% | 11.4\% |
| Total |  |  |  |  | 14.8\% |  | 14.6\% | 13.6\% | 15.0\% |
| Assets-to-capital multiple |  |  |  |  | 18.8 |  | 18.8 | 20.0 | 18.4 |

(1) Figures are presented in an "all-in" basis, and the October 31, 2013 figures have not been adjusted to reflect changes in accounting standards.
(2) The capital requirement is equal to $8 \%$ of risk-weighted assets.
(3) Calculated using the simple risk weight method.
(4) Calculated based on CET1 risk-weighted assets.

| (unaudited) (millions of Canadian dollars) | 2014 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  |  | Q2 | Q1 |
|  | Non-counterparty credit risk | Counterparty credit risk ${ }^{(2)}$ | Total | Total | Total |
| Credit risk - Risk-weighted assets at beginning | 44,926 | 6,918 | 51,844 | 52,030 | 49,451 |
| Book size | 716 | 366 | 1,082 | (141) | 1,209 |
| Book quality | (27) | 324 | 297 | (120) | (697) |
| Model updates | (672) | - | (672) | - | - |
| Methodology and policy | - | - | - | - | 1,625 |
| Acquisitions and disposals | - | - | - | - | - |
| Foreign exchange movements | 18 | 17 | 35 | 75 | 442 |
| Credit risk - Risk-weighted assets at end | 44,961 | 7,625 | 52,586 | 51,844 | 52,030 |
| Market risk - Risk-weighted assets at beginning |  |  | 3,888 | 4,110 | 3,382 |
| Movement in risk levels ${ }^{(3)}$ |  |  | (447) | (222) | 728 |
| Model updates |  |  | - | - | - |
| Methodology and policy |  |  | - | - | - |
| Acquisitions and disposals |  |  | - | - | - |
| Market risk - Risk-weighted assets at end |  |  | 3,441 | 3,888 | 4,110 |
| Operational risk - Risk-weighted assets at beginning |  |  | 8,503 | 8,487 | 8,418 |
| Movement in risk levels |  |  | 173 | 16 | 69 |
| Acquisitions and disposals |  |  | - | - | - |
| Operational risk - Risk-weighted assets at end |  |  | 8,676 | 8,503 | 8,487 |
| Risk-weighted assets at end |  |  | 64,703 | 64,235 | 64,627 |

(1) Figures are presented in an "all-in" basis.
(2) Calculated based on CET1 risk-weighted assets.
(3) Also includes foreign exchange movement that is not considered material.

Consolidated Balance Sheet Cross Reference to Credit Risk Exposures

| (unaudited) (millions of Canadian dollars) | Q3 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Exposures subject to credit risk capital |  |  |  |  | Other exposures |  | Total |
|  | Drawn |  | Other exposures |  |  |  |  |  |
|  | Non-retail | Retail | Securitization | Repo-style transactions | Derivatives | Subject to market risk capital | All other ${ }^{(1)}$ |  |
| Assets <br> Cash and deposits with financial institutions | 5,546 | - | - | - | - | - | 366 | 5,912 |
| Securities <br> At fair value through profit or loss Available-for-sale | $\begin{aligned} & 2,169 \\ & 8,932 \\ & \hline \end{aligned}$ | - | $\begin{array}{r} 1,210 \\ 69 \\ \hline \end{array}$ | - | - | 42,253 - | $\overline{-}$ | $\begin{array}{r} 45,632 \\ 9,133 \\ \hline \end{array}$ |
|  | 11,101 | - | 1,279 | - | - | 42,253 | 132 | 54,765 |
| Securities purchased under reverse repruchase agreements and securities borrowed | - | - | - | 22,019 | - | - | - | 22,019 |
| Loans |  |  |  |  |  |  |  |  |
| Residential mortgage ${ }^{(3)}$ | 19,746 | 18,917 | - | - | - | - | - | 38,663 |
| Personal and credit card | - | 27,957 | 1,365 | - | - | - | - | 29,322 |
| Business and government | 25,608 | 1,815 | - | - | - | - | - | 27,423 |
|  | 45,354 | 48,689 | 1,365 | - | - | - | - | 95,408 |
| Customers' liability under acceptances Allowance for credit losses | $\begin{gathered} 8,584 \\ (182) \end{gathered}$ | (21) | - - | - | - | - | (390) | $\begin{gathered} 8,584 \\ (593) \end{gathered}$ |
|  | 53,756 | 48,668 | 1,365 | - | - | - | (390) | 103,399 |
| Other |  |  |  |  |  |  |  |  |
| Derivative financial instruments ${ }^{(2)}$ | - | - | - | - | 6,086 | - | - | 6,086 |
| Due from clients, dealers and brokers | - | - | - | - | - | - | 935 | 935 |
| Investments in associates and joint ventures | - | - | - | - | - | - | 677 | 677 |
| Premises and equipment | - | - | - | - | - | - | 381 | 381 |
| Goodwill | - | - | - | - | - | - | 1,271 | 1,271 |
| intangible assets | - | - | - | - | - | - | 1,039 | 1,039 |
| Other assets | - | - | - | - | - | - | 2,338 | 2,338 |
|  | - | - | - | - | 6,086 | - | 6,641 | 12,727 |
|  | 70,403 | 48,668 | 2,644 | 22,019 | 6,086 | 42,253 | 6,749 | 198,822 |

(1) Includes deconsolidated assets related to insurance activities and all other assets that are neither subject to credit nor market risks.
(2) These exposures may also be subject to market risk.
(3) As per Basel definition, NHA MBS pooled and 5 units or more mortgages are included in the non-retail category.
m Standardized Credit Risk Exposure Under the Basel Asset Categories and by Risk Weight ${ }^{(1)}$

| (unaudited) (millions of Canadian dollars) Risk Weight | 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  |  |  |  |  |  |  |
|  | 0\% | 20\% | 35\% | 50\% | 75\% | 100\% | 150\% | Total |
| Retail |  |  |  |  |  |  |  |  |
| Residential mortgages | - | - | 455 | - | 22 | - | - | 477 |
| Other retail | - | - | - | - | 2,738 | - | - | 2,738 |
|  | - | - | 455 | - | 2,760 | - | - | 3,215 |
| Non-Retail |  |  |  |  |  |  |  |  |
| Corporate | - | - | - | - | - | 7,900 | 25 | 7,925 |
| Sovereign | 150 | - | - | - | - | - | - | 150 |
| Financial Institutions | - | 341 | - | 117 | - | - | - | 458 |
|  | 150 | 341 | - | 117 | - | 7,900 | 25 | 8,533 |
| Trading | - | - | - | - | - | 569 | - | 569 |
| Total | 150 | 341 | 455 | 117 | 2,760 | 8,469 | 25 | 12,317 |


| (unaudited) (millions of Canadian dollars) Risk Weight | Q2 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0\% | 20\% | 35\% | 50\% | 75\% | 100\% | 150\% | Total |
| Retail |  |  |  |  |  |  |  |  |
| Residential mortgages | - | - | 459 | - | 24 | - | - | 483 |
| Other retail | - | - | - | - | 2,947 | - | - | 2,947 |
|  | - | - | 459 | - | 2,971 | - | - | 3,430 |
| Non-Retail |  |  |  |  |  |  |  |  |
| Corporate | - | - | - | - | - | 7,042 | 20 | 7,062 |
| Sovereign | 229 | - | - | - | - | - | - | 229 |
| Financial Institutions | - | - | - | - | - | 118 | - | 118 |
|  | 229 | - | - | - | - | 7,160 | 20 | 7,409 |
| Trading | - | - | - | - | - | 597 | - | 597 |
| Total | 229 | - | 459 | - | 2,971 | 7,757 | 20 | 11,436 |


| (unaudited) (millions of Canadian dollars) <br> Risk Weight | Q1 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 0\% | 20\% | 35\% | 50\% | 75\% | 100\% | 150\% | Total |
| Retail |  |  |  |  |  |  |  |  |
| Residential mortgages | - | - | 457 | - | 26 | - | - | 483 |
| Other retail | - | - | - | - | 2,560 | - | - | 2,560 |
|  | - | - | 457 | - | 2,586 | - | - | 3,043 |
| Non-Retail |  |  |  |  |  |  |  |  |
| Corporate | - | - | - | - | - | 5,488 | 20 | 5,508 |
| Sovereign | 177 | - | - | - | - | - | - | 177 |
| Financial Institutions | - | 322 | - | - | - | 208 | - | 530 |
|  | 177 | 322 | - | - | - | 5,696 | 20 | 6,215 |
| Trading | - | - | - | - | - | 749 | - | 749 |
| Total | 177 | 322 | 457 | - | 2,586 | 6,445 | 20 | 10,007 |


| (unaudited) (millions of Canadian dollars)Risk Weight | 2013 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  |  |  |  |  |  |
|  | 0\% | 20\% | 35\% | 50\% | 75\% | 100\% | 150\% | Total |
| Retail |  |  |  |  |  |  |  |  |
| Residential mortgages | - | - | 399 | - | 27 | - | - | 426 |
| Other retail | - | - | - | - | 2,429 | - | - | 2,429 |
|  | - | - | 399 | - | 2,456 | - | - | 2,855 |
| Non-Retail |  |  |  |  |  |  |  |  |
| Corporate | - | - | - | - | - | 5,461 | 20 | 5,481 |
| Sovereign | 202 | - | - | - | - | - | - | 202 |
| Financial Institutions | - | 226 | - | - | - | 99 | - | 325 |
|  | 202 | 226 | - | - | - | 5,560 | 20 | 6,008 |
| Trading | - | - | - | - | - | 806 | - | 806 |
| Total | 202 | 226 | 399 | - | 2,456 | 6,366 | 20 | 9,669 |

(1) Exposure amounts are the expected gross exposure upon the default of an obligor. These amounts are net of specific allowance but do not reflect the impact of credit risk mitigation and collateral held

Gross Credit Risk Exposure Under the Basel Asset Categories ${ }^{(1)}$


| (unaudited) <br> (millions of Canadian dollars) | 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  |  |  |  | Q3 |  |  |  |  |  | Q2 |  |  |  |  |  |
|  | Drawn | Undrawn commitments | Repo-style transactions | OTC derivatives | Other off-balance sheet items | Total | Drawn | Undrawn commitments | Repo-style transactions | OTC derivatives | Other off-balance sheet items | Total | Drawn | Undrawn commitments | Repo-style transactions | отC derivatives | Other off-balance sheet items | Total |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 33,533 | 4,881 | - | - | - | 38,414 | 33,105 | 4,866 | - | - | - | 37,971 | 31,976 | 4,713 | - | - | - | 36,689 |
| Qualifying revolving retail | 2,600 | 1,974 | - | - |  | 4,574 | 2,570 | 1,961 | . | - | - | 4,531 | 2,545 | 1,876 |  | - | - | 4,421 |
| Other retail | 10,805 | 1,155 | . | . | 16 | 11,976 | 10,821 | 1,144 | - |  | 17 | 11,982 | 10,800 | 1,114 |  | - | 15 | 11,929 |
|  | 46,938 | 8,010 | - | - | 16 | 54,964 | 46,496 | 7,971 | - | - | 17 | 54,484 | 45,321 | 7,703 | . | . | 15 | 53,039 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 31,576 | 12,504 | 2,425 | 40 | 2,176 | 48,721 | 31,649 | 11,639 | 805 | 62 | 2,084 | 46,239 | 30,895 | 10,944 | 1,211 | 32 | 2,146 | 45,228 |
| Sovereign | 16,368 | 3,126 | 14,924 | 276 | 139 | 34,833 | 14,547 | 2,942 | 12,764 | 260 | 136 | 30,649 | 14,429 | 3,187 | 12,359 | 251 | 136 | 30,362 |
| Financial Institutions | 2,352 | 143 | 48,470 | 405 | 738 | 52,108 | 3,928 | 94 | 48,544 | 362 | 733 | 53,661 | 3,010 | 159 | 41,018 | 395 | 725 | 45,307 |
|  | 50,296 | 15,773 | 65,819 | 721 | 3,053 | 135,662 | 50,124 | 14,675 | 62,113 | 684 | 2,953 | 130,549 | 48,334 | 14,290 | 54,588 | 678 | 3,007 | 120,897 |
| Trading portfolio |  | - | - | 8,074 |  | 8,074 |  | - | - | 7,652 |  | 7,652 |  | - | - | 7,469 | - | 7,469 |
| Securitization | 1,323 | - | - | - | 2,984 | 4,307 | 1,357 | - | - | - | 2,929 | 4,286 | 1,358 | - | - | - | 3,003 | 4,361 |
| Total - Gross Credit Risk | 98,557 | 23,783 | 65,819 | 8,795 | 6,053 | 203,007 | 97,977 | 22,646 | 62,113 | 8,336 | 5,899 | 196,971 | 95,013 | 21,993 | 54,588 | 8,147 | 6,025 | 185,766 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Standardized Approach | 5,338 | 456 | 2,183 | 845 | 847 | 9,669 | 7,597 | 672 | 525 | 1,031 | 779 | 10,604 | 7,364 | 746 | 973 | 881 | 795 | 10,759 |
| AIRB Approach | 93,219 | 23,327 | 63,636 | 7,950 | 5,206 | 193,338 | 90,380 | 21,974 | 61,588 | 7,305 | 5,120 | 186,367 | 87,649 | 21,247 | 53,615 | 7,266 | 5,230 | 175,007 |
| Total - Gross Credit Risk | 98,557 | 23,783 | 65,819 | 8,795 | 6,053 | 203,007 | 97,977 | 22,646 | 62,113 | 8,336 | 5,899 | 196,971 | 95,013 | 21,993 | 54,588 | 8,147 | 6,025 | 185,766 |

(1) These amounts do not take into account allowances for credit losses nor amounts pledged as collateral. The tables also exclude equity securities.

(1) Represents retail exposures under the AIRB approach. Amounts are before allowance for credit losses and after credit risk mitigation.
(2) EL adjusted average risk weight is calculated as (RWA + $12.5 \times$ EL) / EAD.
(3) Includes insured drawn and undrawn retail mortgages and home equity lines of credit.
(4) Includes only uninsured undrawn retail mortgages and home equity lines of credit.
(5) Includes only uninsured drawn retail mortgages and home equity lines of credit.
(6) Includes all other drawn and undrawn retail exposures.

Credit Quality of AIRB Exposure - Retail Portfolios ${ }^{(1)}$ (continued)

| (unaudited) <br> (millions of Canadian dollars) | 2014 |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q2 |  |  |  |  | Q1 |  |  |  |  |
| Credit quality of AIRB Retail portfolios | EAD | Exposure weightedaverage (PD \%) | Exposure weightedaverage ${ }^{(1)}$ (LGD \%) | Exposure weighted average riskasset | Exposure weighted- average risk weight asset (RWA \%) | EAD | Exposure weightedaverage (PD \%) | Exposure weightedaverage (1) (LGD \%) | Exposure weighted average risk-asset | Exposure weighted- average risk weight asset (RWA \%) |
| Retail residential mortgages ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |
| 0,000-0,145 | 18,802 | 0.07\% | 23.3\% | 733 | 4\% | 18,368 | 0.07\% | 23.2\% | 718 | 4\% |
| 0,146-0,507 | 14,088 | 0.28\% | 22.3\% | 1,582 | 11\% | 14,172 | 0.28\% | 22.1\% | 1,580 | 11\% |
| 0,508-1,166 | 3,292 | 0.74\% | 20.2\% | 675 | 21\% | 3,458 | 0.74\% | 20.0\% | 705 | 20\% |
| 1,167-2,681 | 1,203 | 1.75\% | 16.4\% | 347 | 29\% | 1,206 | 1.71\% | 17.3\% | 364 | 30\% |
| 2,682-9,348 | 667 | 4.86\% | 18.3\% | 389 | 58\% | 724 | 4.78\% | 18.1\% | 416 | 57\% |
| 9,349-99,999 | 438 | 27.93\% | 24.0\% | 555 | 127\% | 399 | 29.22\% | 25.1\% | 525 | 132\% |
| 100 | 126 | 100.00\% | 14.4\% | 169 | 134\% | 139 | 100.00\% | 14.0\% | 175 | 126\% |
| Total retail residential mortgages | 38,616 | 0.98\% | 22.4\% | 4,450 | 12\% | 38,466 | 1.01\% | 22.2\% | 4,483 | 12\% |
| Qualifying revolving retail ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |
| 0,000-0,145 | 2,151 | 0.05\% | 89.5\% | 65 | 3\% | 2,082 | 0.05\% | 89.3\% | 63 | 3\% |
| 0,146-0,507 | 924 | 0.29\% | 88.5\% | 117 | 13\% | 923 | 0.29\% | 88.3\% | 117 | 13\% |
| 0,508-1,166 | 524 | 0.77\% | 88.8\% | 145 | 28\% | 516 | 0.78\% | 88.7\% | 143 | 28\% |
| 1,167-2,681 | 478 | 1.82\% | 89.9\% | 256 | 54\% | 466 | 1.81\% | 89.7\% | 249 | 53\% |
| 2,682-9,348 | 406 | 4.58\% | 90.0\% | 413 | 101\% | 393 | 4.59\% | 90.1\% | 400 | 102\% |
| 9,349-99,999 | 98 | 21.31\% | 89.3\% | 221 | 226\% | 95 | 21.17\% | 89.4\% | 215 | 226\% |
| 100 | 29 | 100.00\% | 86.2\% | 191 | 665\% | 27 | 100.00\% | 85.8\% | 187 | 683\% |
| Total Qualifying revolving retail | 4,610 | 1.84\% | 89.3\% | 1,408 | 31\% | 4,502 | 1.82\% | 89.1\% | 1,374 | 31\% |
| Other Retail ${ }^{(4)}$ |  |  |  |  |  |  |  |  |  |  |
| 0,000-0,145 | 2,426 | 0.07\% | 47.6\% | 199 | 8\% | 2,424 | 0.07\% | 47.2\% | 201 | 8\% |
| 0,146-0,507 | 2,812 | 0.30\% | 53.6\% | 795 | 28\% | 2,840 | 0.29\% | 52.1\% | 772 | 27\% |
| 0,508-1,166 | 2,045 | 0.80\% | 67.0\% | 1,249 | 61\% | 1,989 | 0.80\% | 65.6\% | 1,187 | 60\% |
| 1,167-2,681 | 1,345 | 1.76\% | 71.8\% | 1,189 | 88\% | 1,378 | 1.74\% | 72.1\% | 1,218 | 88\% |
| 2,682-9,348 | 572 | 4.47\% | 70.7\% | 588 | 103\% | 595 | 4.45\% | 67.5\% | 584 | 98\% |
| 9,349-99,999 | 138 | 20.43\% | 67.4\% | 199 | 144\% | 130 | 20.77\% | 65.3\% | 183 | 141\% |
| 100 | 110 | 100.00\% | 65.4\% | 532 | 483\% | 109 | 100.00\% | 64.4\% | 515 | 471\% |
| Total Other Retail | 9,448 | 2.26\% | 58.9\% | 4,751 | 50\% | 9,465 | 2.25\% | 57.9\% | 4,660 | 49\% |


| Credit commitments - AIRB Retail portfolios | 2014 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Q2 |  | Q1 |  |
|  | Notional undrawn commitments | EAD on undrawn commitments ${ }^{(5)}$ | Notional undrawn commitments | EAD on undrawn commitments ${ }^{(5)}$ |
| Retail residential mortgages | 11,677 | 5,085 | 11,432 | 4,939 |
| Qualifying revolving retail | 5,303 | 2,010 | 5,180 | 1,943 |
| Other retail | 2,003 | 1,162 | 2,016 | 1,180 |
| Total | 18,983 | 8,257 | 18,628 | 8,062 |

(1) The bank uses a LGD substitution approach for government or corporate guaranteed loans.
(2) Includes AIRB retail residential mortgages of 1 to 4 units and HELOC.
(3) Includes AIRB lines of credit and credit card receivables.
(4) Includes AIRB consumer loans, SME credit card receivables, certain SME loans and other personal loans.
(5) EAD undrawn commitments is the undrawn commitments (notional amount) that is currently undrawn but expected to be drawn in the event of a default.


| Q3 2014 |  |  |  |  |  |  |  |  |  |  | Q2 2014 |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Internal Ratings grades | PD Range |  |  |  |  | $\begin{gathered} \text { Average } \\ \text { PD } \\ (\%) \\ \hline \end{gathered}$ | Financial <br> $\substack{\text { Average } \\ \text { LLD } \\ \text { (\%) }}$ | stitutions AI | RB exposures | by internal PD |  |  |  |  |  |  |  |  |
|  |  | EAD Amount ${ }^{(2)}$ |  |  |  |  |  | Mnt_RWA | Percentage RWA (\%) | S\&P rating equivalent | EAD Amount ${ }^{(2)}$ |  |  |  | $\begin{gathered} \text { Average } \\ \text { PD } \\ \text { (\%) } \end{gathered}$ | $\begin{gathered} \text { Average } \\ \text { LGD } \\ (\%) \end{gathered}$ | Mnt_RWA | Percentage RWA (\%) |
|  |  | Drawn | Undrawn | Other | Total |  |  |  |  |  | Drawn | Undrawn | Other | Total |  |  |  |  |
|  | 0.000-0.035 | 306 |  | 2,017 | 2,323 | 0.030 |  | 207 |  | AAA... AA- |  |  |  | 358 | 0.030 |  | 57 |  |
| 1.5 | 0.035-0.044 | 514 | - | 670 | 1,184 | 0.039 | 42 | 137 | 12 | $\mathrm{A}_{+}$ | 582 |  | 750 | 1,332 | 0.039 | 40 | 149 | 3 |
|  | 0.044-0.063 | 164 | 30 | 99 | 293 | 0.049 | 39 | 51 | 18 | A | 686 | 30 | 248 | 964 | 0.049 | 40 | 136 |  |
| 2.5 | 0.063-0.103 | 323 | - | 1,981 | 2,304 | ${ }^{0.080}$ | 11 | ${ }^{122}$ | 5 | A- | 100 |  | 3,475 | 3,575 | 0.080 | 35 | ${ }^{372}$ | 2 |
| 3 | 0.103-0.170 | 227 | - | 275 | 502 | 0.132 | 49 | 155 | 31 | ${ }_{\text {BBB }+}$ | 302 | 12 | 449 | 763 | 0.132 | 50 | 252 | 8 |
| 3.5 | $0.170-0.280$ | 438 |  | 224 | 662 | 0.218 | 44 | 267 | 40 | BBB | 472 |  | 189 | 661 | 0.218 | 49 | 291 | 10 |
| 4 | 0.280-0.462 | ${ }^{133}$ | 73 | 1,072 | 1,278 | ${ }^{0.360}$ | 42 | ${ }_{6} 48$ | 51 | BBB- | 46 | 100 | ${ }^{468}$ | 614 | ${ }^{0.360}$ | 53 | 435 | 8 |
| 4.5 | 0.462-0.762 | 212 | - | 490 | 702 | ${ }^{0.593}$ | 62 | 570 | 81 | ${ }^{\text {BB+ }}$ | 187 | - | 509 | 696 | ${ }^{0.593}$ | 61 | 560 | 15 |
| 5 | 0.762-1.256 | 92 | - | 301 | 393 | 0.978 | 41 | 266 | ${ }^{68}$ | BB | 93 | . | 474 | 567 | 0.978 | 39 | 378 |  |
| 5.5 | 1.256-2.070 | 2 | - | 189 | 191 | 1.612 | 58 | 287 | 150 | BB- | 2 | - | 201 | 203 | 1.612 | 58 | 301 | 16 |
| ${ }_{6}^{6}$ | 2.070-3.412 |  | - |  |  | ${ }^{2}$. | 38 34 | ${ }_{35}$ |  | ${ }_{8}^{B+}$ |  | - |  |  | ${ }^{2.658}$ | ${ }^{20}$ |  | ${ }_{7}^{12}$ |
| ${ }_{7}^{6.5}$ | ( ${ }^{3.412-5.625}$ 5.625-9.272 |  | $:$ | 32 | 32 | ${ }^{4.381}$ | 34 | 35 |  | ${ }^{\text {B }}$ B- | : | . | 41 | 41 | 4.381 |  | 67 |  |
| 7.5 | 9.272-15.284 | - | - | - |  |  | - |  | - | ${ }_{\text {ccc+ }}$ | - | - | - |  |  |  |  |  |
| ${ }_{8}^{8}$ | - $\begin{aligned} & 15.284-25.195 \\ & \text { 25.195-100 }\end{aligned}$ | - | - | - | - | 19.624 | 3 | 0 | - | ${ }_{\text {CCC }}$ | - | - | - | - | 19.624 | 3 |  | 17 |
| ${ }_{9}^{8.5}$ | ${ }_{100}^{25.195-100}$ | . | . | - | - |  |  |  | - | CCC- | - | . | . |  |  |  | - |  |
| ${ }_{10}^{9.5}$ | 100 100 | - | - | - | - | - | - | - | - | c | - | - | - | - |  |  | . |  |
| Total |  |  |  |  |  |  |  |  |  | D |  |  |  |  |  |  |  |  |
|  |  | 2,411 | 103 | 7,350 | 9,864 |  |  | 2,745 |  |  | 2,605 | 142 | 7,027 | 9,774 |  |  | 2,998 |  |


| Credit commitments - AlRB Non-retail portfolios | Q3 2014 |  | Q2 2014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Notional undrawn commitments | EAD on undrawn commitments ${ }^{(3)}$ | Notional undrawn commitments | EAD on undrawn commitments ${ }^{(3)}$ |
| Corporate | 30,143 | ${ }^{12,421}$ | 27,019 | 413 |
| Sovereign | 6,618 | 2,855 | 7,463 | 3,290 |
| Trinancial Instituions | ${ }_{36,967}^{206}$ | $\underline{103}$ | $\stackrel{285}{34,767}$ | 142 |

(1) The data presented above take into account permissible netting and exclude SME-Retail Portfolio.
(2) In the Bank asset class rated " 9 ", the EAD amount is less than than $\$ 500 \mathrm{~K}$, but tit was taken into account in the RWA exposure calculation.
(3) EAD undrawn commitments are the undrawn commitments (notional amount) that is currently undrawn but expected to be drawn in the event of a default.

| Q12014 ${ }^{\text {a420 }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corporate AIRB exposures by internal PD grade |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Internal Ratings grades | PD Range 0.000\% | EAD Amount ${ }^{(2)}$ |  |  |  | $\begin{aligned} & \text { Average } \\ & \text { PD } \\ & \text { (\%) } \end{aligned}$ | $\begin{gathered} \hline \text { Average } \\ \text { LGD } \\ \text { (\%) } \\ \hline \end{gathered}$ | Mnt_RWA | Percentage RWA (\%) | S\&P ratingequivalent | PD Range$0.000 \%$ | Mnt_EAD ${ }^{\text {(2) }}$ | $\begin{aligned} & \text { Average } \\ & \text { PD ( }) \end{aligned}$ | $\begin{gathered} \text { Average } \\ \text { LGD } \\ (\%) \end{gathered}$ | Mnt_RWA | Percentage RWA (\%) |
|  |  | Drawn | Undrawn | Other | Total |  |  |  |  |  |  |  |  |  |  |  |
|  | 0.000-0.035 | 53 | 3 |  | 60 | ${ }^{0.030}$ | ${ }^{26}$ | ${ }_{4}^{4}$ | 4 | AAA... AA- | 0.000-0.035 | ${ }_{41}^{17}$ | ${ }^{0.030}$ | 18 |  | ${ }_{3}$ |
| 1.5 | 0.035-0.044 | 37 |  |  | 40 | 0.039 | 18 |  | 3 | $\mathrm{A}_{+}$ | 0.035-0.044 | 41 | 0.039 |  | 1 | 3 |
| 2 | 0.044-0.063 | 114 | 301 | 3 | 418 | 0.049 | 31 | 59 | 14 | A | 0.044-0.063 | 274 | 0.049 | 22 | 30 | 11 |
| 2.5 | 0.063-0.103 | 1,087 | 1,513 | 74 | 2,674 | 0.080 | 40 | 518 | 19 | A. | 0.063-0.103 | 2,867 | 0.080 | 39 | 507 | 18 |
|  | 0.103-0.170 | 4,311 | 3,017 | 171 | 7,499 | 0.132 | 41 | 2,012 | 27 | ${ }^{\text {BBB }+}$ | 0.103-0.170 | 7,152 | 0.132 | 42 | 1,962 | 27 |
| 3.5 | 0.170-0.280 | 4,014 | 2,407 | 461 | 6,882 | 0.218 | 37 | 2,079 | 29 | BBB | $0.170-0.280$ | 6,629 | 0.218 | 39 | 1,995 | 30 |
| 4 | 0.280-0.462 | 4,644 | 2,047 | 288 | 6,979 | 0.360 | 34 | 2,473 | 35 | BBB- | 0.280-0.462 | 7,255 | 0.360 | 36 | 2,633 | 36 |
| 4.5 | 0.462-0.762 | 3,441 | 639 | 87 | 4,167 | ${ }^{0.593}$ | 37 | 1,943 | 44 | BB+ | 0.462-0.762 | 4,138 | 0.593 | 37 | 1,801 | 42 |
| 5 | 0.762-1.256 | 6,429 | 1,119 | 232 | 7,780 | 0.978 | 39 | 4,808 | 62 | BB | 0.762-1.256 | 7,941 | 0.978 | 38 | 4,696 | 58 |
| 5.5 | 1.256-2.070 | 2,090 | 337 | 144 | 2,571 | ${ }^{1.612}$ | 37 | 1,721 | 67 | BB- | 1.256-2.070 | 2,595 | ${ }^{1.612}$ | 37 | ${ }^{1,725}$ | 66 |
| 6 | 2.070-3.412 | 1,257 | 184 | 138 | 1,579 | 2.658 | 31 | 1,045 | 66 | B+ | 2.070-3.412 | 1,538 | 2.658 | 33 | 1,055 | 69 |
| 6.5 | 3.412-5.625 | 851 | 138 | 19 | 1,008 | 4.381 | 35 | 828 | 82 | в | 3.412-5.625 | 941 | 4.381 | 36 | 752 | 80 |
| 7 | 5.625-9.272 | ${ }^{993}$ | 59 | 9 | 1,061 | 7.222 | ${ }^{35}$ | 1,115 | 105 | B- | 5.625-9.272 | 957 | 7.222 | 34 | 970 | 101 |
| 7.5 | 9.272-15.284 | 197 | 20 | 10 | ${ }^{227}$ | 11.90 | ${ }^{36}$ | 298 | ${ }_{1}^{131}$ | ${ }^{\text {ccco }}$ | 9.272-15.28 | 265 | 11.90 | 40 | 368 | ${ }^{139}$ |
| 8 | 15.284-25.195 | 89 | 6 | 8 | 103 | 19.62 | 39 | 185 | 179 | ccc | 15.284-25.19 | 114 | 19.62 | 44 | 221 | 194 |
| ${ }_{9}^{8.5}$ | 25.195-100 | 41 |  |  | 41 | ${ }^{32.35}$ | 30 | $\begin{array}{r}61 \\ 255 \\ \hline\end{array}$ | 148 | ccc- | 25.195-100 | 10 | ${ }^{32.35}$ | ${ }_{41}^{26}$ | 10 449 | 101 155 |
| ${ }_{9}^{9} 9$ | 100 100 | 230 |  | ${ }^{2}$ | 234 | 100.0 |  | 255 | 109 | cc | 100 100 | 289 | 100.0 | 41 | 449 | 155 |
| 10 | 100 |  |  |  |  |  |  |  | - | D | 100 |  |  |  |  |  |
| Total |  | 29,878 | 11,799 | 1,646 | 43,323 |  |  | 19,405 |  |  |  | 43,023 |  |  | 19,175 |  |


| Q1 2014 |  |  |  |  |  |  |  |  |  |  | Q4 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Internal Ratings grades | PD Range$0.000 \%$ |  |  |  |  |  | reign AIRB | oosures by i | ernal PD grad |  |  |  |  |  |  |  |
|  |  | EAD Amount ${ }^{(2)}$ |  |  |  | $\begin{gathered} \text { Average } \\ \text { PD } \\ \text { (\%) } \\ \hline \end{gathered}$ | $\begin{gathered} \text { Average } \\ \text { LLDD } \\ (\%) \end{gathered}$ | Mnt_RWA | Percentage RWA (\%) | S\&P rating | PD Range$0.000 \%$ | Mnt_EAD ${ }^{(2)}$ | $\begin{aligned} & \text { Average } \\ & \text { PD } \end{aligned}$ | AverageLGD (\%) | Mnt_RWA | Percentage RWA (\%) |
|  |  | Drawn | Undrawn | Other | Total |  |  |  |  |  |  |  |  |  |  |  |
|  | 0.000-0.035 | ${ }^{13,132}$ | 56 | 471 | 13,659 | 0.008 | ${ }^{12}$ | 218 | 1 | AAA... AA- | 0.000-0.010 | 12,609 | 0.008 | ${ }^{12}$ | 202 | 1 |
| 1.5 | 0.035-0.044 | 3,026 | 2,542 | 834 | 6,402 | 0.014 | 13 | 146 | 1 | A+ $^{+}$ | 0.010-0.019 | 6,209 | 0.014 | 13 | 142 | 1 |
|  | 0.044-0.063 | 1,253 | 463 | 10 | 1,726 | 0.025 | 17 | 71 | 4 | A | 0.019-0.033 | 1,591 | ${ }^{0.025}$ | 17 | 68 | 4 |
| 2.5 | 0.063-0.103 | 8 | 1 |  | 11 | 0.045 | 13 | 1 | 2 | A- | 0.033-0.060 | 12 | 0.045 | 14 | 1 | 3 |
| 3 | 0.103-0.170 |  |  |  | - |  |  |  |  | ${ }^{\text {BBB+ }}$ | 0.060-0.107 |  |  |  |  |  |
| 3.5 | $0.170-0.280$ |  |  |  |  |  |  |  |  | BBb | 0.107-0.191 |  |  |  |  |  |
|  | 0.280-0.462 | - | - | - | - | - | - | - | - | BBB- | 0.191-0.342 | - | - |  | - |  |
| ${ }_{5}^{4.5}$ | 0.462-0.762 | - | - | - | 4 | 0819 | ${ }^{19}$ | 1 | 28 | ${ }_{\text {BB }}^{\text {BB }}$ | 0.342-0.612 | 4 | 81 | 19 | 1 | 28 |
| 5.5 | ( $\begin{aligned} & 0.762-1.256 \\ & 1.256-2.070\end{aligned}$ | 4 | : | $:$ |  | 0.819 |  |  |  | ${ }_{\text {BB- }}$ | ( $\begin{array}{r}0.612-1.095 \\ 1.095-1.960\end{array}$ | 4 | 0.819 |  |  | 28 |
| 6. | 2.070-3.412 | - | - | - |  | 4.692 | 14 | 14 | 40 | ${ }_{\text {B }}$ | 1.960-3.507 |  | - |  | - |  |
| 6.5 | 3.412-5.625 | - | 31 | 3 | 34 |  |  | - |  | B | 3.507-6.276 | 34 | 4.692 | 14 | 14 | 40 |
| ${ }_{7}^{7}$ | 5.625-9.272 | - | - | - | - | - |  | - | . | ${ }^{\text {B- }}$ | 6.276-11.23 | - | - |  | - |  |
| ${ }_{8}^{7.5}$ | $9.272-15.284$ $15.284-25.195$ | - | - | $:$ | - | - | - | - | - | $\xrightarrow{\text { ccca }} \mathrm{CCC}$ | (11.231-20.09 | - | : | - | : |  |
| 8.5 | 25.195-100 | - | - | - | - | - |  | - | - | ccc- | 35.967-100 | - | - | - | - |  |
| ${ }_{9} 9$ | 100 | - | - | - | - | - |  | : | - | cc | 100 | - | - | - | - |  |
| ${ }_{10}^{9.5}$ | 100 100 | - | - | - | - | - |  | - | $:$ | C | 100 100 | - | - | - | - |  |
| Total |  | 17,423 | 3,093 | 1,320 | 21,836 |  |  | 451 |  |  |  | 20,459 |  |  | 428 |  |


| Q1 2014 |  |  |  |  |  |  |  |  |  |  | Q42013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Internal Ratings grades | $\underset{\substack{\text { PD Range } \\ 0.000 \%}}{ }$ | EAD Amount ${ }^{(2)}$ |  |  |  | $\begin{gathered} \hline \text { Average } \\ \text { PD } \\ (\%) \end{gathered}$ | $\begin{gathered} \text { Average } \\ \text { LLD } \\ (\%) \end{gathered}$ | Mnt_RWA | Percentage RWA (\%) | S\&P ratingequivalent | PD Range$0.000 \%$ | Mnt_EAD ${ }^{(2)}$ | $\begin{gathered} \hline \text { Average } \\ \text { PD } \\ (\%) \end{gathered}$ | $\begin{gathered} \text { Average } \\ \text { LGD } \\ (\%) \end{gathered}$ | Mnt_RWA |  |
|  |  | Drawn | Undrawn | Other | Total |  |  |  |  |  |  |  |  |  |  | Percentage RWA (\%) |
| 15 |  | 100 |  | ${ }_{515}^{155}$ | ${ }^{2514}$ | ${ }^{0.030}$ | ${ }^{34}$ | 32 | ${ }_{3}^{13}$ | AAA... AA- | 0.000-0.035 | 295 | ${ }^{0.030}$ | 22 | ${ }^{27}$ | $\stackrel{9}{2}$ |
| 1.5 | 0.035-0.044 | 604 | - | 510 | 1,114 | 0.039 | 42 | 134 | 3 | ${ }^{\text {A+ }}$ | 0.035-0.044 | 2,667 | ${ }^{0.039}$ |  | 211 |  |
| 2.5 | 0.044-0.063 | 650 | - | 176 | 826 | 0.049 | 46 | 139 | 17 | ${ }_{\text {A }}^{\text {A }}$ | 0.044-0.063 | 672 | 0.049 | ${ }^{43}$ | 92 | ${ }_{6}^{6}$ |
| 3 | 0.103-0.170 | 560 | 13 | ${ }^{3} 387$ | ${ }_{960}$ | ${ }_{0.132}^{0.000}$ | 49 | ${ }_{325}$ | 10 | ${ }_{\text {BBB+ }}$ | 0.103-0.170 | -937 | ${ }_{0.132}^{0.082}$ | 50 | 300 | 6 |
| 3.5 | 0.170-0.280 | 152 |  | 912 | 1,064 | 0.218 | 40 | 414 | 7 | BBB | 0.170-0.280 | 988 | 0.218 | 38 | 366 | 7 |
|  | 0.280-0.462 | ${ }^{113}$ | 100 | 230 | 443 | ${ }^{0.360}$ | 53 | 301 | 11 | BBB- | 0.280-0.462 | 559 | ${ }^{0.360}$ | 48 | ${ }_{3}^{300}$ | 7 |
| 4.5 | 0.462-0.762 | 234 | - | 325 | 559 | 0.593 | 41 | 361 | 11 | BB+ | 0.462-0.762 | 578 | ${ }^{0.593}$ | ${ }^{42}$ | ${ }^{334}$ | 8 |
| 5 | 0.762-1.256 | 9 | - | 777 | 786 | 0.978 | 35 | 471 | 9 | BB | 0.762-1.256 | 557 | 0.978 | 38 | 325 | 9 |
| 5.5 | 1.256-2.070 | 4 | - | 209 | ${ }^{213}$ | 1.612 | ${ }^{36}$ | 192 | 8 | BB- | 1.256-2.070 | 323 | 1.612 | 34 | 261 | 10 |
|  | 2.070-3.412 |  | - | 389 <br> 153 | 389 154 | ${ }^{2.658}$ | 73 <br> 55 | 640 | 34 | ${ }_{8}^{B+}$ | 2.070-3.412 | 240 | ${ }^{2} .43888$ | 79 | ${ }^{435}$ | ${ }^{36}$ |
| ${ }_{7}^{6.5}$ | 3.412-5.625 | 1 | - | 153 | 154 | 4.381 | 55 | 261 | 18 | ${ }^{\text {B }}$ B- | 3.412-5.625 | 6 | 4.381 | 50 | 10 | 168 |
| 7.5 |  | - | : | - |  |  |  |  |  | $\mathrm{COC}_{\mathrm{B}+}^{\mathrm{B}-}$ | ($5.625-9.9272$ <br> $9.272-15.28$ | : | . |  | - | - |
| 8 | 15.284-25.195 | - | - | - | - | 19.624 | 3 |  | 17 | ccc | 15.284-25.19 | - | - | - | - |  |
| ${ }_{9}^{8.5}$ | 25.195-100 | - | : | : | : |  |  |  |  | ccc- | 25.195-100 | - | - |  |  |  |
| 9 | 100 | - | - | - | - | 100.0 | 54 | - | 675 | cc | 100 | - | 100.0 | 54 | - | 663 |
| ${ }_{10}^{9.5}$ | 100 100 | $:$ | : | : | - |  |  | - | : | c | 100 | - |  |  |  |  |
| Total |  | 2,464 | 143 | 8,009 | 10,616 |  |  | 3,632 |  |  |  | 9,848 |  |  | 3,024 |  |


| Credit commitments - AlRB Non-retail portfolios | Q12014 |  | 042014 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Notional undrawn commitments | EAD on undrawn commitments ${ }^{(3)}$ | Notional undrawn commitments | EAD on undrawn commitments ${ }^{(3)}$ |
| Corporate | 6,965 | 3,093 | 7,141 | 3,126 |
| Sovereign | 27,840 | 11,799 | 27,854 | 12,048 |
| Financial Institutions | 286 | 143 | 286 | 143 |
| Total | 35,091 | 15,035 | 35,281 | 15,317 |

[^1]
(2) Gross Loans comprise securitized assets. The residential mortgage gross loans become smaller than the EAD amounts when securitization is taken into account.
3) Includes Retail residential mortgages comprising one to four units (Basel definition) and HELOC.
4) Includes line of credit and credit card receivables.

Consumer loans and other personal loans but excludes SME retai
() Financial Market excluding Trading Related, Banking Book Equities and Securitization.
) ncludes non residential mortgage ( 5 units and more).

| (unaudited) (millions of Canadian dollars) | 2014 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  |  | Q2 |  |  | Q1 |  |  |
|  | Gross loans ${ }^{(2)}$ | Impaired loans | $\qquad$ | Gross loans ${ }^{(2)}$ | Impaired loans | Individual and collective allowances | Gross loans ${ }^{(2)}$ | Impaired loans | Individual and collective allowances |
| Canada |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{(3)}$ | 49,018 | 60 | 9 | 47,862 | 61 | 9 | 47,122 | 67 | 9 |
| Qualifying revolving retail ${ }^{(4)}$ | 3,982 | 17 | 10 | 3,962 | 17 | 10 | 3,922 | 16 | 9 |
| Other retail ${ }^{(5)}$ | 8,995 | 51 | 24 | 8,894 | 48 | 24 | 8,821 | 47 | 24 |
| Non Retail ${ }^{(6)}$ | 41,335 | 278 | 184 | 40,906 | 291 | 183 | 39,924 | 287 | 181 |
|  | 103,330 | 406 | 227 | 101,624 | 417 | 226 | 99,789 | 417 | 223 |
| United States |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{(3)}$ | 102 | - | - | 99 | - | - | 94 | - | - |
| Qualifying revolving retail ${ }^{(4)}$ | - | - | - | - | - | - | - | - | - |
| Other retail ${ }^{(5)}$ | 4 | - | - | 5 | - | - | 4 | - | - |
| Non Retail ${ }^{(6)}$ | 431 | 5 | - | 364 | - | - | 375 | - | - |
|  | 537 | 5 | - | 468 | - | - | 473 | - | - |
| Others |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{(3)}$ | - | - | - | - | - | - | - | - | - |
| Qualifying revolving retail ${ }^{(4)}$ | - | - | - | - | - | - | - | - | - |
| Other retail ${ }^{(5)}$ | - | - | - | - | - | - | - | - | - |
| Non Retail ${ }^{(6)}$ | 125 | - | - | 55 | - | - | 49 | - | - |
|  | 125 | - | - | 55 | - | - | 49 | $\bullet$ | - |
| Total | 103,992 | 411 | 227 | 102,147 | 417 | 226 | 100,311 | 417 | 223 |
|  |  |  |  |  |  |  |  |  |  |
| (unaudited) (millions of Canadian dollars) | 2013 |  |  |  |  |  |  |  |  |
|  | Q4 |  |  | Q3 |  |  | Q2 |  |  |
|  |  |  |  |  |  |  |  |  | Individual |
|  | Gross loans ${ }^{(2)}$ | Impaired loans | and collective allowances | Gross loans ${ }^{(2)}$ | Impaired loans | and collective allowances | Gross loans ${ }^{(2)}$ | Impaired loans | and collective allowances |
| Canada |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{(3)}$ | 46,752 | 53 | 8 | 45,678 | 49 | 7 | 44,424 | 42 | 7 |
| Qualifying revolving retail ${ }^{(4)}$ | 3,962 | 16 | 9 | 3,932 | 15 | 8 | 3,909 | 15 | 8 |
| Other retail ${ }^{(5)}$ | 8,797 | 47 | 23 | 9,462 | 44 | 22 | 9,526 | 22 | 20 |
| Non Retail ${ }^{(6)}$ | 37,977 | 279 | 172 | 38,084 | 266 | 167 | 36,581 | 244 | 164 |
|  | 97,488 | 395 | 212 | 97,156 | 374 | 204 | 94,440 | 323 | 199 |
| United States |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{(3)}$ | 84 | - | - | 80 | - | - | 71 | - | - |
| Qualifying revolving retail ${ }^{(4)}$ | - | - | - | - | - | - | - | - | - |
| Other retail ${ }^{(5)}$ | 4 | - | - | 4 | - | - | 4 | - | - |
| Non Retail ${ }^{(6)}$ | 287 | - | - | 233 | 3 | 1 | 186 | 3 | 1 |
|  | 375 | - | - | 317 | 3 | 1 | 261 | 3 | 1 |
| Others |  |  |  |  |  |  |  |  |  |
| Residential mortgages ${ }^{(3)}$ | - | - | - | - | - | - | - | - | - |
| Qualifying revolving retail ${ }^{(4)}$ | - | - | - | - | - | - | - | - | - |
| Other retail ${ }^{(5)}$ | - | - | - | - | - | - | - | - | - |
| Non Retail ${ }^{(6)}$ | 53 | - | - | 55 | - | - | 75 | - | - |
|  | 53 | - | - | 55 | - | - | 75 | - | - |
| Total | 97,916 | 395 | 212 | 97,528 | 377 | 205 | 94,776 | 326 | 200 |

(1) Geographic information based on borrower address (country).
(2) Gross loans comprise securitized assets
(3) Includes Retail residential mortgages comprising one to four units (Basel definition) and HELOC.
(4) Includes line of credit and credit card receivables
(5) Includes consumer loans, and other personal loans but excludes SME retail.
(6) Non Retail portfolio includes SME-Retail Ioans.

| (unaudited) (millions of Canadian dollars) | 2014 |  |  | 2013 |  |  |  | YTD |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Formation of Gross Impaired Loans ${ }^{(1)}$ (by sector) | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2014 | 2013 |
| Opening balance | 417 | 417 | 395 | 377 | 346 | 354 | 387 | 395 | 387 |
| Write-offs |  |  |  |  |  |  |  |  |  |
| Retail | (18) | (19) | (20) | (16) | (18) | (16) | (16) | (57) | (50) |
| Commercial | (10) | (10) | (3) | (7) | (8) | (5) | (4) | (23) | (17) |
| Wealth Management | (1) | (1) | (1) | (1) | (1) | (1) | - | (3) | (2) |
| Corporate | - | - | - | - | - | - | (14) | - | (14) |
| Real Estate | - | - | - | - | - | (1) | - | - | (1) |
| Total write-offs | (29) | (30) | (24) | (24) | (27) | (23) | (34) | (83) | (84) |
| Formation |  |  |  |  |  |  |  |  |  |
| Retail | 20 | 15 | 36 | 21 | 26 | 20 | 21 | 71 | 67 |
| Commercial | 2 | 15 | 9 | 29 | 30 | (13) | 35 | 26 | 52 |
| Wealth Management | 1 | - | 1 | 1 | 2 | 1 | 1 | 2 | 4 |
| Corporate | - | - | - | (6) | (6) | 7 | (56) | - | (55) |
| Real estate | - | - | - | - | 3 | - | - | - | 3 |
| Other | - | - | - | (3) | 3 | - | - | - | 3 |
| Total formation | 23 | 30 | 46 | 42 | 58 | 15 | 1 | 99 | 74 |
| Closing balance | 411 | 417 | 417 | 395 | 377 | 346 | 354 | 411 | 377 |


| (1) Credit card receivables are not included |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  |  |  |
| Formation of Gross Impaired Loans (by activities) | Q3 | Q2 | Q1 | 2014 |
| Opening balance | 417 | 417 | 395 | 395 |
| Classified as impaired during the year | 142 | 139 | 127 | 408 |
| Transferred to not impaired during the period | (6) | (7) | (2) | (15) |
| Net repayments | (88) | (77) | (57) | (222) |
| Write-offs | (48) | (48) | (40) | (136) |
| Recoveries of loans previously written off | (4) | (5) | (5) | (14) |
| Disposals of loans | (2) | (2) | (1) | (5) |
| Exchange and other movements | - | - | - | - |
| Closing balance | 411 | 417 | 417 | 411 |


|  |  |  |  |  |  |  |  | New disclosure |  | New disclosure |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2014 |  |  | 2013 |  |  |  | YTD |  | Full Year |
| Allowance for Credit Losses | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Q1 | 2014 | 2013 | 2013 |
| Allowances at beginning | 592 | 589 | 578 | 571 | 566 | 556 | 577 | 578 | 577 | 577 |
| Write-offs | (54) | (54) | (47) | (43) | (47) | (45) | (55) | (155) | (147) | (203) |
| Recoveries of amounts written off in previous years | 4 | 4 | 6 | 2 | 4 | 2 | 2 | 14 | 8 | 17 |
| Charge to income statement (provision for credit losses) | 49 | 51 | 51 | 48 | 48 | 53 | 32 | 151 | 133 | 181 |
| Disposal of loans | 2 | 2 | 1 |  |  |  |  | 5 |  | 6 |
| Exchange and other movements | - | - | - |  |  |  |  | - |  | - |
| Allowances at end | 593 | 592 | 589 | 578 | 571 | 566 | 556 | 593 | 571 | 578 |


| (unaudited) (millions of Canadian dollars) | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  |  |  | Q2 |  |  |  | Q1 |  |  |  |
|  | Within 1 year | 1 to 5 years | Over 5 years | Total | Within 1 year | 1 to 5 years | Over 5 years | Total | Within 1 year | 1 to 5 years | Over 5 years | Total |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 26,008 | 13,619 | 283 | 39,910 | 25,022 | 13,238 | 356 | 38,616 | 24,417 | 13,654 | 395 | 38,466 |
| Qualifying revolving retail | 4,992 | - | - | 4,992 | 4,610 | - | - | 4,610 | 4,502 | - | - | 4,502 |
| Other retail | 5,391 | 2,632 | 1,453 | 9,476 | 5,410 | 2,683 | 1,355 | 9,448 | 5,481 | 2,656 | 1,328 | 9,465 |
|  | 36,391 | 16,251 | 1,736 | 54,378 | 35,042 | 15,921 | 1,711 | 52,674 | 34,400 | 16,310 | 1,723 | 52,433 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 33,322 | 13,300 | 1,579 | 48,201 | 32,391 | 12,462 | 1,341 | 46,194 | 29,721 | 12,878 | 1,153 | 43,752 |
| Sovereign | 20,535 | 6,472 | 4,565 | 31,572 | 23,229 | 6,812 | 3,959 | 34,000 | 21,833 | 8,708 | 3,789 | 34,330 |
| Financial Institutions | 46,570 | 7,785 | 6 | 54,361 | 41,569 | 8,729 | 1 | 50,299 | 46,417 | 10,419 | 29 | 56,865 |
|  | 100,427 | 27,557 | 6,150 | 134,134 | 97,189 | 28,003 | 5,301 | 130,493 | 97,971 | 32,005 | 4,971 | 134,947 |
| Trading book | 1,345 | 5,945 | 1,987 | 9,277 | 1,735 | 5,692 | 1,640 | 9,067 | 2,425 | 4,839 | 1,583 | 8,847 |
| Total | 138,163 | 49,753 | 9,873 | 197,789 | 133,966 | 49,616 | 8,652 | 192,234 | 134,796 | 53,154 | 8,277 | 196,227 |


| (unaudited) (millions of Canadian dollars) | 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  |  | Q3 |  |  |  | Q2 |  |  |  |
|  | Within 1 year | 1 to 5 years | Over 5 years | Total | Within 1 year | 1 to 5 years | Over 5 years | Total | Within 1 year | 1 to 5 years | Over 5 years | Total |
| Retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential mortgages | 23,995 | 13,568 | 425 | 37,988 | 23,740 | 12,999 | 333 | 37,072 | 23,681 | 11,820 | 300 | 35,801 |
| Qualifying revolving retail | 4,574 | - | - | 4,574 | 4,531 | - | - | 4,531 | 4,421 | - | - | 4,421 |
| Other retail | 5,552 | 2,687 | 1,308 | 9,547 | 5,663 | 2,652 | 1,209 | 9,524 | 5,746 | 2,599 | 1,165 | 9,510 |
|  | 34,121 | 16,255 | 1,733 | 52,109 | 33,934 | 15,651 | 1,542 | 51,127 | 33,848 | 14,419 | 1,465 | 49,732 |
| Non-retail |  |  |  |  |  |  |  |  |  |  |  |  |
| Corporate | 28,940 | 12,871 | 1,429 | 43,240 | 29,112 | 10,322 | 944 | 40,378 | 27,546 | 10,786 | 805 | 39,137 |
| Sovereign | 25,050 | 5,312 | 4,269 | 34,631 | 20,187 | 5,418 | 4,865 | 30,470 | 19,118 | 5,882 | 5,121 | 30,121 |
| Financial Institutions | 41,923 | 9,860 | - | 51,783 | 52,310 | 1,113 | - | 53,423 | 43,988 | 1,050 | - | 45,038 |
|  | 95,913 | 28,043 | 5,698 | 129,654 | 101,609 | 16,853 | 5,809 | 124,271 | 90,652 | 17,718 | 5,926 | 114,296 |
| Trading book | 1,912 | 4,045 | 1,311 | 7,268 | 1,558 | 3,987 | 1,138 | 6,683 | 1,482 | 3,977 | 1,159 | 6,618 |
| Total | 131,946 | 48,343 | 8,742 | 189,031 | 137,101 | 36,491 | 8,489 | 182,081 | 125,982 | 36,114 | 8,550 | 170,646 |

(1) Gross credit exposure is the expected exposure upon the default of an obligor before any specific allowances or credit risk mitigation.

## Credit Risk Mitigation - Guarantees and Credit Derivatives

| (unaudited) (millions of Canadian dollars) | 2014 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  | Q2 |  | Q1 |  |
| Total exposure covered by: | Standardized ${ }^{(1)}$ | AIRB ${ }^{(2)}$ | Standardized ${ }^{(1)}$ | AIRB ${ }^{(2)}$ | Standardized ${ }^{(1)}$ | AIRB ${ }^{(2)}$ |
| Retail |  |  |  |  |  |  |
| Residential mortgages | 293 | 6,480 | 296 | 5,707 | 296 | 5,928 |
| Qualifying revolving retail | - | - | - | - | - | - |
| Other retail | 2,051 | 303 | 2,164 | 304 | 1,899 | 313 |
|  | 2,344 | 6,783 | 2,460 | 6,011 | 2,195 | 6,241 |
| Non-retail |  |  |  |  |  |  |
| Corporate | 444 | 2,437 | 652 | 2,414 | 520 | 2,376 |
| Sovereign | - | - | - | - | - | - |
| Financial Institutions | - | - | - | - | - | - |
|  | 444 | 2,437 | 652 | 2,414 | 520 | 2,376 |
| Trading book | - | 105 | - | 86 | - | 12 |
| Total | 2,788 | 9,325 | 3,112 | 8,511 | 2,715 | 8,629 |


| (unaudited) (millions of Canadian dollars) | 2013 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  | Q3 |  | Q2 |  |
| Total exposure covered by: | Standardized ${ }^{(1)}$ | AIRB ${ }^{(2)}$ | Standardized ${ }^{(1)}$ | AIRB ${ }^{(2)}$ | Standardized ${ }^{(1)}$ | AIRB ${ }^{(2)}$ |
| Retail |  |  |  |  |  |  |
| Residential mortgages | 242 | 6,147 | 420 | 6,079 | 388 | 6,126 |
| Qualifying revolving retail | - | - | - | - | - | - |
| Other retail | 1,201 | 306 | 1,170 | 307 | 1,138 | 294 |
|  | 1,443 | 6,453 | 1,590 | 6,386 | 1,526 | 6,420 |
| Non-retail |  |  |  |  |  |  |
| Corporate | 254 | 2,338 | 643 | 1,903 | 504 | 2,110 |
| Sovereign | - | - | - | - | - |  |
| Financial Institutions | - | 2 | - | 870 | - | 90 |
|  | 254 | 2,340 | 643 | 2,773 | 504 | 2,200 |
| Trading book | - | 9 | - | 13 | - | 18 |
| Total | 1,697 | 8,802 | 2,233 | 9,172 | 2,030 | 8,638 |

(1) No eligible financial collateral.
(2) For exposures under the AIRB approach, eligible financial collateral is taken into account in the Bank's Loss Given Default (LGD) models. Separate disclosure of eligible financial collateral is, therefore, not required.

Banking Book Equity Exposures

| (unaudited) <br> (millions of Canadian dollars) | 2014 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  |  |  | Q2 |  |  |  | Q1 |  |  |  |
|  | Total exposures | Unfunded commitments | On balance sheet exposures at carrying value | Gross unrealized gains (losses) | Total exposures | Unfunded commitments | On balance sheet exposures at carrying value | Gross unrealized gains (losses) | Total exposures | Unfunded commitments | On balance sheet exposures at carrying value | Gross unrealized gains (losses) |
| Public | 261 | - | 261 | 55 | 379 | - | 379 | 55 | 257 | - | 257 | 24 |
| Private | 208 | 35 | 173 | 23 | 202 | 38 | 164 | 18 | 235 | 38 | 197 | 30 |
|  | 469 | 35 | 434 | 78 | 581 | 38 | 543 | 73 | 492 | 38 | 454 | 54 |


| (unaudited) (millions of Canadian dollars) | 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  |  | Q3 |  |  |  | Q2 |  |  |  |
|  | Total exposures | Unfunded commitments | On balance sheet exposures at carrying value | Gross unrealized gains (losses) | Total exposures | Unfunded commitments | On balance sheet exposures at carrying value | Gross unrealized gains (losses) | Total exposures | Unfunded commitments | On balance sheet exposures at carrying value | Gross unrealized gains (losses) |
| Public | 226 | - | 226 | 34 | 102 | - | 102 | 29 | 245 | - | 245 | 42 |
| Private | 211 | 38 | 173 | 21 | 215 | 39 | 176 | 20 | 220 | 40 | 180 | 19 |
|  | 437 | 38 | 399 | 55 | 317 | 39 | 278 | 49 | 465 | 40 | 425 | 61 |



| (unaudited) <br> (millions of Canadian dollars) | 2013 |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  |  | Q3 |  |  |  | Q2 |  |  |  |
|  | Credit portfolio ${ }^{(1)}$ |  | Trading |  | Credit portfolio ${ }^{(1)}$ |  | Trading |  | Credit portfolio ${ }^{(1)}$ |  | Trading |  |
|  | Protection purchased | $\begin{array}{\|c} \hline \begin{array}{c} \text { Protection } \\ \text { sold } \end{array} \\ \hline \end{array}$ | Protection purchased | $\begin{array}{\|c} \hline \text { Protection } \\ \text { sold } \end{array}$ | Protection purchased | Protection sold | Protection purchased | Protection sold | Protection purchased | Protection sold | Protection purchased | $\begin{gathered} \text { Protection } \\ \text { sold } \end{gathered}$ |
| Credit default swaps |  |  |  |  |  |  |  |  |  |  |  |  |
| Indices, singles names and other | 42 | - | 1,071 | 235 | 20 | - | 943 | 219 | 20 | - | 823 | 152 |
| Tranches on indices | - | - | - | 1 | - | - | - | 1 | - | - | - | 1 |
| Total return swaps | - | - | - | 9 | 459 | - | - | 8 | 473 | - | - | 8 |

[^2]| (unaudited) (millions of Canadian dollars) | 2014 |  |  | 2013 |
| :---: | :---: | :---: | :---: | :---: |
|  | Q3 | Q2 | Q1 | Q4 |
|  | Under Basel III |  |  |  |
| Foreign Exchange Related Contracts |  |  |  |  |
| Swaps | 111,293 | 110,949 | 96,916 | 72,836 |
| Options -purchased | 4,639 | 4,754 | 3,550 | 3,039 |
| - sold | 4,370 | 5,014 | 4,073 | 3,164 |
| Exchange traded and OTC futures contracts | 14,181 | 14,564 | 14,308 | 12,310 |
| Total notional amount | 134,483 | 135,281 | 118,847 | 91,349 |
| Replacement cost - gross | 1,519 | 1,595 | 2,392 | 1,034 |
| - net ${ }^{(1)}$ | 956 | 985 | 1,367 | 578 |
| Future credit risk | 1,792 | 1,697 | 1,430 | 978 |
| Credit equivalent ${ }^{(2)}$ | 2,748 | 2,682 | 2,797 | 1,556 |
| Risk-weighted equivalent ${ }^{(3)}$ | 967 | 915 | 966 | 604 |
| Interest Rate Related Contracts |  |  |  |  |
| Swaps | 411,810 | 422,061 | 359,892 | 294,637 |
| Options -purchased | 35,751 | 16,333 | 8,325 | 5,144 |
| - sold | 36,847 | 22,604 | 8,460 | 4,030 |
| Exchange traded and OTC futures contracts | 21,203 | 14,544 | 27,783 | 24,120 |
| Total notional amount | 505,611 | 475,542 | 404,460 | 327,931 |
| Replacement cost - gross | 3,193 | 2,974 | 3,253 | 2,895 |
| - net ${ }^{(1)}$ | 1,143 | 1,169 | 1,158 | 1,136 |
| Future credit risk | 2,302 | 2,269 | 2,027 | 1,686 |
| Credit equivalent ${ }^{(2)}$ | 3,445 | 3,438 | 3,185 | 2,822 |
| Risk-weighted equivalent ${ }^{(3)}$ | 996 | 920 | 933 | 923 |
| Financial Futures |  |  |  |  |
| Total notional amount | 61,899 | 58,387 | 53,658 | 33,291 |
| Equity and Commodity Contracts |  |  |  |  |
| Total notional amount | 44,559 | 42,829 | 40,039 | 42,489 |
| Replacement cost - gross | 1,971 | 1,965 | 2,045 | 1,604 |
| - net ${ }^{(1)}$ | 1,648 | 1,681 | 1,794 | 1,261 |
| Future credit risk | 4,214 | 4,017 | 3,975 | 2,700 |
| Credit equivalent ${ }^{(2)}$ | 5,862 | 5,698 | 5,770 | 3,961 |
| Risk-weighted equivalent ${ }^{(3)}$ | 1,602 | 1,258 | 1,107 | 1,013 |
| Credit Derivatives |  |  |  |  |
| Total notional amount (trading only) | 894 | 682 | 954 | 1,316 |
| Total Return Swap Notional Amount ${ }^{(4)}$ | 18,545 | 17,602 | 16,693 | 15,430 |
| Replacement cost - gross | 97 | 84 | 110 | 92 |
| - net ${ }^{(1)}$ | 18 | 15 | 15 | 17 |
| Future credit risk | 401 | 502 | 477 | 439 |
| Credit equivalent ${ }^{(2)}$ | 419 | 517 | 492 | 455 |
| Risk-weighted equivalent ${ }^{(3)}$ | 117 | 123 | 122 | 133 |
| Total Derivatives |  |  |  |  |
| Total notional amount | 765,991 | 730,323 | 634,651 | 511,806 |
| Replacement cost - gross | 6,780 | 6,618 | 7,800 | 5,625 |
| - net ${ }^{(1)}$ | 3,765 | 3,850 | 4,334 | 2,992 |
| Future credit risk | 8,709 | 8,485 | 7,909 | 5,803 |
| Credit equivalent ${ }^{(2)}$ | 12,474 | 12,335 | 12,244 | 8,794 |
| Risk-weighted equivalent ${ }^{(3)}$ | 3,682 | 3,216 | 3,128 | 2,673 |

(1) Net replacement cost is gross positive replacement cost with consideration of master netting agreements without consideration of collateral
(2) Includes the impact of master netting agreements but excludes collateral
(3) Risk weighted amounts reported are net of impact of collaterals and master netting agrements
(4) Securitised exposure recognized for capital ratio but not for consolidated balance sheet purposes due to IFRS regulation

| (unaudited) (millions of Canadian dollars) | 2014 |  |  |  |  |  |  |  |  | 2013 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  |  | Q2 |  |  | Q1 |  |  | Q4 |  |  |
|  | Banking Book |  | Trading book | Banking Book |  | Trading book | Banking Book |  | Trading book | Banking Book |  | Trading book |
| Bank's own assets | On balance sheet | Off balance sheet | On balance sheet | On balance sheet | Off balance sheet | On balance sheet | On balance sheet | Off balance sheet | On balance sheet | On balance sheet | Off balance sheet | On balance sheet |
| Traditional exposures |  |  |  |  |  |  |  |  |  |  |  |  |
| Insured Mortgage loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Retained ${ }^{(1)}$ | 2,164 | - | - | 2,236 | - | - | 1,772 | - | - | 1,973 | - | - |
| Credit Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Retained ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Seller's interest | 203 | 376 | - | 190 | 353 | - | 165 | 312 | - | 188 | 343 | - |
| Purchased ${ }^{(2)}$ | 85 | - | - | 85 | - | - | 85 | - | - | 85 | - | - |
| Total - Bank's own assets | 2,452 | 376 | - | 2,511 | 353 | - | 2,022 | 312 | - | 2,246 | 343 | - |
| Third party assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Sponsored |  |  |  |  |  |  |  |  |  |  |  |  |
| Traditional exposures ${ }^{(3)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Residential Mortgages - Insured | - | 1,429 | 2 | - | 1,494 | 16 | - | 1,621 | 16 | - | 1,515 | 4 |
| Residential Mortgages - conventional | - | 177 | - | - | 46 |  | - | 18 |  | - | 15 | - |
| Fleet Lease Receivables | - | 100 | - | - | 99 | 1 | - | 96 | 1 | - | 84 | - |
| Auto Floorplans | - | - | - | - | - |  | - | - |  | - | - | - |
| Auto Loans | - | 329 | 1 | - | 373 | 4 | - | 424 | 4 | - | 485 | 2 |
| Purchased |  |  |  |  |  |  |  |  |  |  |  |  |
| Traditional exposures |  |  |  |  |  |  |  |  |  |  |  |  |
| Insured Mortgage loans - MBS | 3,550 | - | 1,132 | 3,251 | - | 1,085 | 3,074 | - | 738 | 2,906 | - | 772 |
| Credit Cards - ABS | - | - | 83 | - | - | 51 | - | - | 88 | - | - | 41 |
| Home Equity - ABS | - | - | 2 | - | - | 2 | - | - | 2 | - | - | 2 |
| Commercial mortgage back securities (CMBS) | - | - | 4 | - | - | 16 | - | - | 13 | - | - | 13 |
| Collateralized debt obligation (CDO) | - | - | 3 | - | - | 3 | - | - | 3 | - | - | 3 |
| Collateralized mortgage obligation (CMO) | - | - | 4 | - | - | 1 | - | - | 4 | - | - | 3 |
| Synthetic exposures CDX tranches | - | - | 1 | - | - | - | - | - | - | - | - | - |
| Resecuritized exposures |  |  |  |  |  |  |  |  |  |  |  |  |
| Master Asset Vehicules ${ }^{(4)}$ | 1,125 | 835 | - | 1,138 | 844 | - | 1,264 | 873 | - | 1,215 | 886 | - |
| Commercial paper not included in the Pan-Canadian restructuring plan | 103 | - | - | 103 | - | - | 98 | . | - | 108 | . | - |
| Collateralized mortgage obligation (CMO) | - | - | 2 | - | - | 3 | - | - | 3 | - | - | 4 |
| Total - Third party assets | 4,778 | 2,870 | 1,234 | 4,492 | 2,856 | 1,182 | 4,436 | 3,032 | 872 | 4,229 | 2,985 | 844 |
| Total - Bank | 7,230 | 3,246 | 1,234 | 7,003 | 3,209 | 1,182 | 6,458 | 3,344 | 872 | 6,475 | 3,328 | 844 |

(1) The Retained exposures for residential mortgage loans insured and credit cards receivables are treated under the AIRB Framework as if they remained on the Bank's balance sheet.
(2) The credit card receivable purchased held from Bank's own assets securitization represent the Bank's interest in investment grade subordinated notes issued.
(3) Sponsored Traditional exposures comprise Bank's committed amount to the Fusion Trust liquidity facility line and the Bank's purchased note of Fusion Trust.
(4) Resecuritized exposures comprise the carrying value of the restructured notes held by the Bank and the Bank's committed amount to the margin funding facility related to the MAV conduit.

Capital Requirements for Securitization Exposures Under Securitization Framework

| (unaudited) (millions of Canadian dollars) | 2014 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 |  |  |  |  |  | Banking Book |  |  |  | Trading book |  |  |  | Q1 |  |  |  |
|  | Banking Book |  |  |  | Tradin | book |  |  |  |  | Banking Book | Trading book |  |
|  | On balance sheet |  | Off balance sheet |  | On balance sheet |  | On balance sheet |  | Off balance sheet |  |  |  | On balance sheet |  | On balance sheet |  | Off balance sheet |  | On balance sheet |  |
| Bank's own assets ${ }^{(1)}$ | RBAIInferred <br> Ratings <br> Exposure <br> Amount | $\begin{gathered} \text { Risk- } \\ \text { Weighted } \\ \text { Assets } \end{gathered}$ | RBA/Inferred Ratings Exposure Amount | $\begin{gathered} \text { Risk- } \\ \text { Weighted } \\ \text { Assets } \end{gathered}$ | $\begin{array}{\|c\|c\|} \hline \text { RBAIInferred } \\ \text { Ratings } \\ \text { Exposure } \\ \text { Amount } \end{array}$ | $\begin{gathered} \text { Risk- } \\ \text { Weighted } \\ \text { Assets } \end{gathered}$ | RBAlnferred <br> Ratings <br> Exposure <br> Amount | $\begin{gathered} \text { Risk- } \\ \text { Weighted } \\ \text { Assets } \end{gathered}$ | RBAlnferred <br> Rating <br> Exposure <br> Amount | RiskWeighted Assets | RBAInferred Ratings Exposure Amount | $\begin{gathered} \text { Risk- } \\ \text { Weighted } \\ \text { Assets } \end{gathered}$ | $\begin{array}{\|r\|} \hline \text { RBA } \left.\begin{array}{r} \text { Rnferred } \\ \text { Ratings } \\ \text { Exposure } \\ \text { Amount } \end{array} \right\rvert\, \end{array}$ | $\begin{array}{r} \text { Risk- } \\ \text { Weighted } \\ \text { Assets } \end{array}$ | RBAIInferred <br> Ratings <br> Exposure <br> Amount | $\begin{array}{r} \text { Risk- } \\ \text { Weighted } \\ \text { Assets } \end{array}$ | $\begin{array}{\|r\|} \hline \text { RBAIInferred } \\ \text { Ratings } \\ \text { Exposure } \\ \text { Amount } \end{array}$ | $\begin{gathered} \text { Risk- } \\ \begin{array}{c} \text { Weighted } \\ \text { Assets } \end{array} \end{gathered}$ |
| Credit Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Seller's interest exposure ${ }^{(2)}$ | 203 | 138 | 376 | 54 | - |  | 190 | 131 | 353 | 50 | - | . | 165 | 119 | 312 | 44 | . |  |
| Total - Bank's own assets | 203 | 138 | 376 | 54 | - | . | 190 | 131 | 353 | 50 | - | . | 165 | 119 | 312 | 44 | - | - |
| Third party assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securitized |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7\% - 30\% | 14 | 2 | 2,034 | 144 |  | 59 |  |  | 2,012 | 145 |  | 36 |  |  | 2,160 | 153 |  | 74 |
| 35\% - 100\% | - |  |  | - | 1 |  | - | - | 2, | . | , | $-$ | - | . | , | - | 53 |  |
| 150\% - 850\% |  |  |  |  | 1 | 3 | - |  |  |  | 1 | 5 | - | - | - | - | 3 | 11 |
| 1250 \% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home Equity - ABS | - | - | - | - | 2 | 24 | - | - | - | - | 2 | 20 | - | - | - | - | 2 | 20 |
| Collateralized mortgage obligation (СМО) | - | - | - | - | 4 | 47 | - | - | - | - | 4 | 51 | - | - | - | - | 3 | 42 |
| Others | - | - | . | . | 4 | 47 | . | - | - | - | 10 | 127 | - | - | - | - | 4 | 51 |
| Resecuritized |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 10 | 127 |
| 7\%-30\% | - | - | - |  | - |  | - |  | - |  |  |  | - |  |  |  |  |  |
| 35\%-100\% | 998 | 88 | 835 | 325 | - | - | 1,033 | 564 | 844 | 338 | - | - | 1,146 | 637 | 873 | 349 | - |  |
| $\begin{aligned} & 150 \%-850 \% \\ & 1250 \% \end{aligned}$ | 168 | 477 | - | - | - | - | 166 | 495 | - | - | - | - | 163 | 490 | - | - | - | - |
| Master Asset Vehicules | 57 | 715 |  |  | - |  | 42 | 526 | - |  |  |  | 53 | 667 | - | - |  | - |
| Commercial paper not included in the Pan-Canadian restructuring plan | . | . | - | - | - | - | . | . | - | - | - | - | . | . | - | - |  |  |
| Collateralized mortgage obligation (CMO) | - | - | - |  | 2 | 26 | - | - |  |  | 3 | 39 | - | . | - | . | 3 | 42 |
| Total - Third party assets | 1,237 | 1,732 | 2,869 | 469 | 99 | 206 | 1,241 | 1,585 | 2,856 | 483 | 73 | 278 | 1,362 | 1,794 | 3,033 | 502 | 170 | 367 |
| Total | 1,440 | 1,870 | 3,245 | 523 | 99 | 206 | 1,431 | 1,716 | 3,209 | 533 | 73 | 278 | 1,527 | 1,913 | 3,345 | 546 | 170 | 367 |


| (unaudited) (millions of Canadian dollars) | 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  |  |  |  | Q3 |  |  |  |  |  | Q2 |  |  |  |  |  |
|  | Banking Book |  |  |  | Trading book |  | Banking Book |  |  |  |  |  | Banking Book |  |  |  | Trading book |  |
|  | On balance sheet |  | Off balance sheet |  | On balance sheet |  | On balance sheet |  | Off balance sheet |  |  |  | On balance sheet |  | Off balance sheet |  | On balance sheet |  |
| Bank's own assets ${ }^{(1)}$ | RBA Infered Ratings Exposure Amount | RiskWeighted Assets | RBA <br> Inferred <br> Ratings <br> Exposure <br> Amount | RiskWeighted Assets | $\begin{gathered} \text { RBA } \\ \text { Infered } \\ \text { Ratings } \\ \text { Exposure } \\ \text { Amount } \\ \hline \end{gathered}$ | RiskWeighted Assets | RBA/ <br> Inferred <br> Ratings <br> Exposure <br> Amount | RiskWeighted Assets | RBA <br> Inferred <br> Ratings <br> Exposure <br> Amount | RiskWeighted Assets | RBA <br> Inferred <br> Ratings <br> Exposure <br> Amount | RiskWeighted Assets | RBA <br> Inferred <br> Ratings <br> Exposure <br> Amount |  | RBA Infred Ratings Exposure Amount | RiskWeighted Assets | RBA <br> Inferred <br> Ratings <br> Exposure <br> Amount | RiskWeighted Assets |
| Credit Cards <br> Selle's interest | 188 | 132 | 343 | 48 | . | . | 190 | 129 | 346 | 51 | . | . | 214 | 122 | 409 | 73 | . | . |
| Total - Bank's own assets | 188 | 132 | 343 | 48 | - | - | 190 | 129 | 346 | 51 | - | - | 214 | 122 | 409 | 73 | $\cdot$ | - |
| Third party assets |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Securitized |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7\% - 30\% | - | - | 2,098 | 148 |  |  | - | - | 2,040 | 144 |  |  | - | - | 2,115 | 150 |  |  |
| 35\% - 100\% | - | - | - | - | 1 | 1 | - | - | - | - | 2 | 1 | - | - | - | - | 1 |  |
| 150\% - 850\% | - | - |  | - | 3 | 11 | - | - | - | - | 3 | 14 | - | - | - | - | 1 | 1 |
| $1250 \%$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Home Equity - ABS | - | - | - | - | 2 | 20 | - | - | - | - | 2 | ${ }^{23}$ | - | - | - |  | 3 | 44 |
| Collateralized mortgage obligation (CMO) | - | - | - | - | 3 | 40 | - | - | - | - | 6 | ${ }^{75}$ | - | - | - | - | ${ }_{5}^{5}$ | 60 |
| Others <br> Resecuritized | - | - | - | - | 8 | 104 | - | - | - | - | 8 | 96 | - | - | - | - | 11 | 140 |
| 7\%-30\% | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - |  |  |
| 35\% - 100\% | 1,101 | 608 | 886 | 355 | - | - | 1,137 | 635 | 888 | 355 | - | - | 1,069 | 554 | 888 | 355 |  | - |
| 150\% - 850\% | 171 | 520 | - | - | 2 | 20 | 167 | 513 | - | - | - | - | 235 | 611 | - | - | - | - |
| 1250\% |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Master Asset Vehicules | 51 | 638 | - | - | - | - | 53 | 664 | - | - | - | - | 55 | 682 | - | - | - | - |
| Commercial paper not included in the Pan-Canadian restructuring plan | - | - | - | - | - | - | - | . | - | - | - | - | - | . | - | - |  | - |
| Collateralized mortgage obligation (CMO) | - | - | - | - | 4 | 45 | - | - | - | - | 4 | 50 | - | - | - | - | 4 | 54 |
| Total - Third party assets | 1,323 | 1,766 | 2,984 | 503 | 77 | 246 | 1,357 | 1,812 | 2,928 | 499 | 82 | 264 | 1,359 | 1,847 | 3,003 | 505 | 32 | 303 |
| Total | 1,511 | 1,898 | 3,327 | 551 | 77 | 246 | 1,547 | 1,941 | 3,274 | 550 | 82 | 264 | 1,573 | 1,969 | 3,412 | 578 | 32 | 303 |

[^3]Asset Securitization - Managed Loans


| (unaudited) <br> (millions of Canadian dollars) | 2013 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q4 |  |  |  |  | Q3 |  |  |  |  | Q2 |  |  |  |  |
|  | Total gross loans ${ }^{(1)}$ | Gross impaired loans and other past due loans (2) | Net writeoffs | Securitization activities for the quarter ended | Exposure amount intended to be securitized | $\begin{aligned} & \text { Total } \\ & \text { gross } \\ & \text { loans }^{(1)} \end{aligned}$ | Gross impaired loans and other past due loans (2) | Net writeoffs | Securitization activities for the quarter ended | Exposure amount intended to be securitized | Total gross loans ${ }^{(1)}$ | Gross impaired loans and other past due loans ${ }^{(2)}$ | Net writeoffs | Securitization activities for the quarter ended | Exposure amount intended to be securitized |
| Banking Book |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insured mortgage loans | 12,012 | - | - | 1,106 | - | 11,880 | - | - | 1,098 | - | 12,052 | - | - | 1,107 | - |
| Credit card receivables | 1,365 | 5 | 13 | - | - | 1,365 | 5 | 13 | - | - | 1,365 | 6 | 14 | - | - |
| Total | 13,377 | 5 | 13 | 1,106 | - | 13,245 | 5 | 13 | 1,098 | - | 13,417 | 6 | 14 | 1,107 | - |
| Trading Book |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Insured mortgage loans | 1,435 | - | - | 148 | 141 | 1,306 | - | - | 159 | 89 | 1,161 | - | - | 76 | 48 |

(1) Notional amount.
 impaired loans but, instead, are written off when payments are 180 days in arrears.

| GLOSSARY |  |
| :---: | :---: |
| Advanced Internal Ratings-Based (AIRB) approach | See risk-weighted assets below. |
| Banking Book Equities | Banking book equities comprise mainly exposures held for strategic and other reasons. |
| Capital Ratio | The Bank's capital divided by risk-weighted assets. The Bank's capital can be either CET1 Capital, Tier 1 capital or Total capital, producing three different capital ratios. |
| Common Equity Tier 1 (CET1) capital | This is a primary Basel III capital measure comprised mainly of common equity, retained earnings and accumulated other comprehensive income (AOCI) (excluding AOCI relating to cash flow hedges). Regulatory deductions made to arrive at the CET1 capital include goodwill and intangible assets, unconsolidated investments in banking, financial, and insurance entities, deferred tax assets, defined benefit pension fund assets and shortfalls in allowances. |
| Corporate | All direct credit risk exposures to corporations, partnerships and proprietorships, exposures guaranteed by those entities. |
| Credit Risk | Credit risk is the risk of a financial loss if an obligor does not fully honour its contractual commitments to the Bank. Obligors may be borrowers, issuers, counterparties or guarantors. Credit risk is the most significant risk facing the Bank in the normal course of business. The Bank is exposed to credit risk not only through its direct lending activities and transactions but also through commitments to extend credit, letters of guarantee, letters of credit, over-the-counter derivatives trading, available-for-sale debt securities, securities purchased under reverse repurchase agreements, deposits with financial institutions, brokerage activities and transactions carrying a settlement risk for the Bank such as irrevocable fund transfers to third parties via electronic payment systems. |
| Drawn exposure | The amount of credit risk exposure resulting from loans already advanced to the customer. |
| Exposure at default (EAD) | An estimate of the amount of exposure to a customer at the event of, and at the time of, default. |
| Financial institutions | All direct credit risk exposures to deposit-taking institutions and regulated securities firms, and exposures guaranteed by those entities. |
| Loss given default (LGD) | An estimate of the amount of exposure to a customer that will not be recovered following a default by that customer, expressed as a percentage of the exposure at default. |
| Market risk | Market risk is the risk of financial loss resulting from adverse movements in underlying market factors. Market risk at the Bank arises from its participation in market-making, trading, investment and asset/liability management activities. |
| Operational risk | Operational risk is the risk of loss resulting from an inadequacy or a failure ascribable to people, processes, technology or external events. Operational risks are present in every activity of the Bank. Theft, fraud, unauthorized transactions, system errors, human error, amendments to or misinterpretation of acts and regulations, litigation or disputes with clients or property damage are just a few examples of events likely to cause financial loss, harm the Bank's reputation or result in regulatory penalties or sanctions. |
| Other off-balance sheet | Letters of guarantee, documentary letters of credit and securitized assets that represent the Bank's commitment to make payments in the event that a client cannot meet its financial obligations to third parties. |
| Other retail | This exposure class includes consumer loans, SME credit card receivables, SME loans (excluding mortgages of five units or more), and other personal loans. |
| Over-the-counter derivatives (OTC) | The amount of credit risk exposure resulting from derivatives that trade directly between two counterparties, rather than through exchanges. |
| Probability of default (PD) | An estimate of the likelihood of default for any particular customer which occurs when that customer is not able to repay its obligations as they become contractually due. |
| Qualifying revolving retail (QRR) | This exposure class includes lines of credit and credit card receivables. |
| Repo-style transactions | Financial obligations related to securities sold (repos) or repurchased (reverse repos) pursuant to an agreement under which the securities will be repurchased (repos) or resold (reverse repos) on a specified date and at a specified price. Such an agreement is a form of short-term funding (repos) or collateralized lending (reverse repos). Repo-style transactions also include loaned and borrowed securities that are off-balance sheet. |
| Retail Residential Mortgage | This exposure class includes loans to individuals against residential property (four units or less) and lines of credit secured by equity in residential property (HELOC). |
| Risk-weighted assets (RWA) | Assets are risk weighted according to the guidelines established by the Office of the Superintendent of Financial Institutions. In the standardized calculation approach, factors are applied to the face value of certain assets in order to reflect comparable risk levels. In the advanced approach, risk-weighted assets are derived from the Bank's internal models which represents the Bank's own assessment of the risks it incurs. Off-balance sheet instruments are converted to balance sheet (or credit) equivalents by adjusting the notional values before applying the appropriate risk-weighting factors. |
| Scaling Factor | An add-on of $6 \%$ is applied as a calibration adjustment to the risk weighted assets amount for credit risk assessed under the AIRB approach. |
| Sovereign | All direct credit risk exposures to governments, central banks and certain public sector entities, and exposures guaranteed by those entities. |
| Standardized approach | See risk-weighted assets. |
| Tier 1 capital | CET1 capital plus the amount related to preferred shares and innovative instruments less specific Tier 1 deductions. |
| Tier 2 capital | Tier 2 capital is mainly comprised of subordinated debentures and the collective allowance. |
| Total capital | Total capital is defined as the sum of Tier 1 and Tier 2 capital. |
| Undrawn commitments | The amount of credit risk exposure resulting from loans that have not been advanced to a customer, but which a customer may be entitled to draw in the future. |


[^0]:    (1) As requested by OSFI, all the D-SIB in Canada must fully apply the Basel III deductions and must disclose the all-in-ratios.
    (2) Reconciliation with Balance Sheet is presented on page 6.
    

[^1]:    (2) In the Bank asset class rated " 9 ", the EAD amount appears zero because it is less than $\$ 500 \mathrm{~K}$, but it was taken into account in the RWA exposure calculation
    ${ }^{(3)}$ EAD undrawn commitments are the undrawn commitments (notional amount) that is currently undrawn but expected to be drawn in the event of a default.

[^2]:    (1) Protection sold solely for the purpose of reducing protection purchased.

[^3]:    (1) Since inception, no capital has been assessed for the Bank's early amortization provisions associated with the securitized credit cards portfolio because the excess spread of the underlying portfolio has remained above the threshold for which capital charge would be incurred. 2) Seller's interest are treated under Internal Rating Based Approaches

