

# Investor Fact Sheet

Q4 2025



## Who We Are

National Bank (NA: TSX), founded in 1859 and headquartered in Montreal, is one of six systemically important banks in Canada with a leading presence in Quebec.

We operate through three business segments in Canada: Personal and Commercial Banking, Wealth Management, and Capital Markets. A fourth segment, U.S. Specialty Finance and International, complements the growth of our domestic operations.

# 2025 Total Revenues by Business Segment<sup>(1)</sup>

- Personal and Commercial
- Wealth Management
- Capital Markets
- U.S. Specialty Finance and International



# 2025 Total Revenues by Geographic Distribution<sup>(1)</sup>

- Province of Quebec
- Other Canadian provinces
- Outside Canada



## **Our Pillars**

#### **Our Culture**

- Entrepreneurial
- Agile
- Collaborative
- Diverse and inclusive

#### **Our Strategic Positioning**

- Canadian bank with leading franchise in Quebec
- Differentiated positioning in Capital Markets and Wealth Management
- Focused strategy outside Canada

#### **Our Discipline**

- Strong risk management culture
- Disciplined cost management
- Solid capital levels

# Strong Track Record of Shareholder Value Creation

# Strong ROE

13.7% Reported

15.3%<sup>(2)</sup>
Adjusted
F25 ROE<sup>(3)</sup>

# **Diversified Earnings Power**

(6%

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9%<sup>(2)</sup>

Diluted Earnings per Share Growth (F25/F24)

# **Solid Credit Performance**

28 bps

Impaired Loans (excl. Credigy's POCI) F25 Ratio<sup>(3)(4)</sup>

# **Robust Capital Position**

13.8%

CET1 Capital Ratio<sup>(2)</sup> as at October 31, 2025

# **Sound Liquidity Profile**

173%

Liquidity Coverage Ratio<sup>(2)</sup> as at October 31, 2025

#### **Sustainable Dividend Growth**

(\$ per share)

10-yr average dividend payout<sup>(2)(5)</sup> of **42**%

Medium-term target payout ratio of **40% to 50%**<sup>(2)(5)</sup>



# Leading Total Shareholder Returns(3)

CAGR<sup>(6)</sup> for the periods ended October 31, 2025

	Ranking <sup>(8)</sup>	National Bank	Canadian Peers	TSX
3 years	#2	24%	21%	20%
5 years	#2	24%	21%	18%
10 years	#1	18%	13%	12%

Source: Nasdaq IR Insight via Factset

- (1) Excluding the Other segment. See the Financial Reporting Method section of the Bank's 2025 Annual Report for additional information on non-GAAP financial measures.
- (2) See the Financial Reporting Method section of the Bank's 2025 Annual Report for additional information on non-GAAP financial measures, non-GAAP ratios and capital management measures. Adjusted results exclude acquisition and integration charges, amortization of intangibles, an income tax recovery related to a change in tax treatment and the initial provisions for credit losses on non-impaired loans acquired, all related to the CWB acquisition.
- $(3) \ \ See the \ Glossary \ of the \ Bank's \ 2025 \ Annual \ Report for \ details \ on \ the \ composition \ of \ these \ measures.$
- (4) Provisions for credit losses on impaired loans excluding Credigy's purchased or originated credit impaired (POCI) loas as a percentage of average loans and acceptances.
- $\textbf{(5)}\ \ \mathsf{Dividends}\ \mathsf{on}\ \mathsf{common}\ \mathsf{shares}\ \mathsf{expressed}\ \mathsf{as}\ \mathsf{a}\ \mathsf{percentage}\ \mathsf{of}\ \mathsf{adjusted}\ \mathsf{basic}\ \mathsf{earnings}\ \mathsf{per}\ \mathsf{share}$
- (6) Compound annual growth rate.
- (7) Interruption of dividend increases, as prescribed by OSFI between March 13, 2020, and November 4, 2021.
- (8) Among Canadian peers.



# **Business Segments Overview**

# Personal and Commercial Banking Partner of choice in Quebec and across Canada

- Consistent approach toward balancing volume growth, margins and credit quality
- Leading franchise in core Quebec market
- Leverage full breadth of expertise to serve clients, by mobilizing a significant pan-Canadian advisory force that combines both generalist and specialist capabilities
- Seize synergy opportunities arising from the CWB acquisition
- Defensive credit position; overweight in secured lending and in the Quebec region

# 2025 Revenue \$5,551M 19% YoY growth By Geographic



Reported \$2,404M / 10% YoY growth

\$2,472M / 13% YoY growth

# Wealth Management

## Strong and differentiated franchise

- Leader in Quebec and firmly established across
   Canada in full-service brokerage services
- Distinctive open architecture, by which NBI entrusts exclusive management of its investments to external portfolio managers, an approach that is unique in Canada
- Leadership position in Canada in services for independant wealth management firms
- Strong synergy with the P&C and Capital Markets segments, enabling us to offer a holistic range of services

# 2025 Revenue \$3,240 16% YoY growth By Geographic

Distribution



PTPP<sup>(1)</sup>
Reported
\$1,338M / 16% YoY growth
Adjusted<sup>(2)</sup>
\$1,347M / 17% YoY growth

#### **Capital Markets**

Pan-Canadian franchise with established leadership in selected niche businesses

- Diversified revenue mix from our Global Markets and C&IB divisions
- Established leadership in government debt underwriting, ETF market-making, securities finance and structured products
- Flexible approach to capital allocation
- Track record of strong and consistent performance
- Sound risk management
- Entrepreneurial culture

## 2025 Revenue

\$3,662M 38% YoY growth

By Geographic Distribution



**PTPP**<sup>(1)</sup> \$2,220M 58% YoY growth

# U.S. Specialty Finance and International Disciplined international strategy delivering high returns

- Focused on two growth pillars: Credigy and ABA Bank
- Credigy is a U.S. specialty finance company primarily active in financing and acquiring a diverse range of performing assets
- ABA Bank is the largest bank in the fast growing Cambodian market
- Province of Quebec
- Other Canadian provinces
- Outside of Canada

# 2025 Revenue \$1,621M 15% YoY growth Distribution

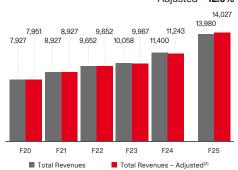


\$1,120M 15% YoY growth

## **Selected Financial Information**

## Revenue Growth (in \$M)

5-Yr CAGR: Reported **12.0%** Adjusted<sup>(2)</sup> **12.0%** 

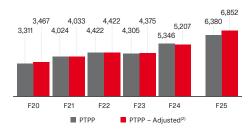


#### **Efficiency Ratio**

	F20	F21	F22	F23	F24	F25
Reported(3)	58.2%	54.9%	54.2%	57.2%	53.1%	54.4%
Adjusted(4)	56.4%	54.8%	54.2%	56.1%	53.7%	51.2%

# PTPP Growth (in \$M)(1)

5-Yr CAGR: Reported **14.0%** Adjusted<sup>(2)</sup> **14.6%** 



#### Total Asset Growth (in \$B)

				5-	Yr CA	GR: <b>11.7</b> %
	F20	F21	F22	F23	F24	F25
Assets	331	356	404	423	462	577

# Shareholder Information

## As at October 31, 2025

Market Cap (TSX: NA) \$61B Number of Shares Outstanding 391.1M

## **Common Dividend Information**

Dividend per share	Record	Payment
Q1: \$1.14	Dec. 30, 2024	Feb. 1, 2025
Q2: \$1.14	Mar. 31, 2025	May 1, 2025
Q3: \$1.18	Jun. 30, 2025	Aug. 1, 2025
Q4: \$1.18	Sep. 29, 2025	Nov. 1, 2025
<b>Credit</b>	Long-Term	Short-Term
Ratings	Debt <sup>(5)</sup>	Debt
Moody's:	Aa2	P-1
S&P:	A+	A-1
DBRS:	AA	R-1 (high)

# Quarterly Earnings Release 2025 Calendar

Q1: February 26 Q2: May 28 Q3: August 27 Q4: December 3

# **Investor Relations**

investorrelations@nbc.ca

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(1) Pre-Tax Pre-Provision earnings (PTPP) refers to income before provisions for credit losses and income taxes.

(2) See the Financial Reporting Method section of the Bank's 2025 Annual Report for additional information on non-GAAP financial measures. Adjusted results exclude acquisition and integration charges, amortization of intangibles, an income tax recovery related to a change in tax treatment and the initial provisions for credit losses on non-impaired loans acquired, all related to the CWB acquisition.

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(4) See the Financial Reporting Method section of the Bank's 2025 Annual Report for additional information on non-GAAP ratios.

(5)Long-Term Non Bail-Inable Senior Debt also includes Senior Debt issued prior to Sep. 23, 2018 and Senior Debt issued on or after Sep. 23, 2018 which is excluded from the Bank Recapitalization (Bail-In) Regime.

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