Economics and Strategy



The housing market continues to rebound in January

Daren King

Economics and Strategy



February 20, 2024

Summary

- Home sales increased 3.7% between December and January, a second monthly gain in a row following a 7.9% jump in transactions in December. This rebound occurs at a time when fixed mortgage interest rates have fallen significantly since October. Furthermore, the stabilization of the Bank of Canada's policy rate and the anticipation of an easing of monetary policy in 2024 have probably motivated some buyers to take action.
- On the supply side, new listings increased 1.5% in January, a first gain in four months.
- Active listings edged up 1.0% in January following stabilization the previous month. With the increase in sales, the number of
 months of inventory (active listings-to-sales) decreased from 3.8 in December to 3.7 in January, a second monthly decline in
 a row.
- Overall, market conditions tightened during the month and remained tighter than their historical average in 8 provinces; they
 were roughly balanced in B.C. and Manitoba.
- Housing starts decreased by 25.4K in January to 223.6K (seasonally adjusted and annualized), a result below the median economist forecast calling for a 235.0K print. Urban starts decreased by 26.4K (to 208.1K) on a contraction for the multi-family segment (-26.5K to 164.8K), while the single-family segment remained unchanged (at 43.3K). Starts increased in Toronto (+31.4K to 49.0K) and Calgary (+7.0K to 25.1K), while they decreased in Montreal (-6.0K to 15.2K) and Vancouver (-22.3k to 18.3K). At the provincial level, total starts went up in Ontario (+12.1K to 83.2K), Quebec (+2.3K to 45.8K), and P.E.I. (+0.7K to 1.5K). Alternatively, notable decreases were recorded in B.C. (-31.4K to 31.1K), Alberta (-2.9K to 41.2K), Manitoba (-2.7K to 4.7K), and Saskatchewan (-2.2K to 3.7K).
- The Teranet-National Bank Composite National House Price Index decreased by 0.3% in January after seasonal adjustment. After seasonal adjustment, only 2 of the 11 markets in the composite index were down during the month: Vancouver (-2.0%) and Toronto (-0.3%). Conversely, increases occurred in Edmonton (+1.4%), Montreal (+1.2%), Ottawa-Gatineau (+0.6%), Quebec City (+0.4%), Winnipeg (+0.3%), Hamilton (+0.2%), Victoria (+0.2%), Calgary (+0.1%) and Halifax (+0.1%).

Market

ZANADA
FORONTO CMA4
MONTREAL CMA
/ANCOUVER CMA8
CALGARY
ONTARIO
QUÉBEC
ALBERTA
BRITISH COLUMBIA
MANITOBA
NOVA SCOTIA
SASKATCHEWAN
NEW BRUNSWICK
NEWFOUNDLAND
PRINCE EDWARD ISLAND
APPENDIX

Economics and Strategy



Canada: The housing market continues to rebound in January

By Daren King

Home sales increased 3.7% between December and January, a second monthly gain in a row following a 7.9% jump in transactions in December. This rebound occurs at a time when fixed mortgage interest rates have fallen significantly since October. Furthermore, the stabilization of the Bank of Canada's policy rate and the anticipation of an easing of monetary policy in 2024 have probably motivated some buyers to take action. As a result, sales were at their highest level since July 2023. On a provincial level, the strongest increases in January were seen in Ontario (+6.9%), B.C. (+4.5%), and Quebec (+4.3%). On the other hand, decreases were recorded in P.E.I. (-8.0%), Saskatchewan (-4.9%), Nova Scotia (-3.0%), and Manitoba (-1.6%). While this rebound, underpinned by strong population growth, may continue into the dynamic spring period, it is likely to be short-lived, given persistent affordability problems and the current slowdown in the labour market.

On the supply side, new listings increased 1.5% in January, a first gain in four months. It should also be noted that the proportion of listings cancelled during the month edged down, indicating that sellers are regaining some confidence in the current market. Overall, active listings edged up 1.0% in January following stabilization the previous month. With the increase in sales, the number of months of inventory (active listings-to-sales) decreased from 3.8 in December to 3.7 in January, a second monthly decline in a row. Overall, market conditions tightened during the month and remained tighter than their historical average in 8 provinces; they were roughly balanced in B.C. and Manitoba.

On a year-over-year basis, home sales surged 22.0% compared to January last year. Sales were up in every province, with the biggest increases being recorded in Alberta (+33.5%), B.C. (+28.5%), and Saskatchewan (+23.5%).

Housing starts decreased by 25.4K in January to 223.6K (seasonally adjusted and annualized), a result below the median economist forecast calling for a 235.0K print.

being felt on the economy, and building permit applications have plummeted over the past month. However, housing starts should stabilize at around 235K according to our forecasts in 2024, a much lower level than we've seen over the past 2 years, but above its historical trend. Despite the strong political will to reduce the housing shortage, the current interest rate environment is likely to continue to weigh on homebuilders. As a result, the supply-demand imbalance is unlikely to be resolved anytime soon.

The Teranet-National Bank Composite National House Price Index decreased by 0.3% in January after seasonal adjustment. After seasonal adjustment, only 2 of the 11 markets in the composite index were down during the month: Vancouver (-2.0%) and Toronto (-0.3%). Conversely, increases occurred in Edmonton (+1.4%), Montreal (+1.2%), Ottawa-Gatineau (+0.6%), Quebec City (+0.4%), Winnipeg (+0.3%), Hamilton

Urban starts decreased by 26.4K (to 208.1K) on a contraction for the multi-family

segment (-26.5K to 164.8K), while the single-family segment remained unchanged (at

43.3K). Starts increased in Toronto (+31.4K to 49.0K) and Calgary (+7.0K to 25.1K), while

they decreased in Montreal (-6.0K to 15.2K) and Vancouver (-22.3k to 18.3K). At the

provincial level, total starts went up in Ontario (+12.1K to 83.2K), Quebec (+2.3K to

45.8K), and P.E.I. (+0.7K to 1.5K). Alternatively, notable decreases were recorded in B.C.

(-31.4K to 31.1K), Alberta (-2.9K to 41.2K), Manitoba (-2.7K to 4.7K), and Saskatchewan

(-2.2K to 3.7K). As expected, housing starts decreased in January after picking up in

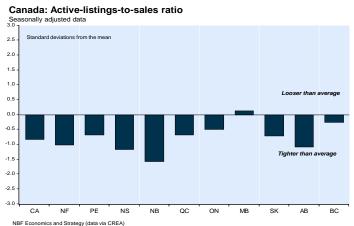
December. However, the slowdown was more pronounced than expected by the

consensus. This comes as bad news, given the severe housing shortage in the

Canadian real estate market exacerbated by the historical demographic growth.

This slowdown comes at a time when the impact of high interest rates is increasingly





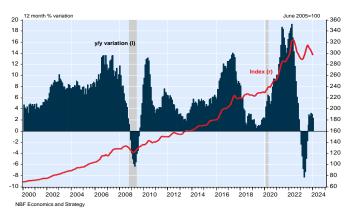


Total for all of Canada, single and multiples for population centers of population of 10,000 and over

(+0.2%), Victoria (+0.2%), Calgary (+0.1%) and Halifax (+0.1%).

Canada: Housing starts

Composite 11: Teranet-National Bank House Price Index



Economics and Strategy



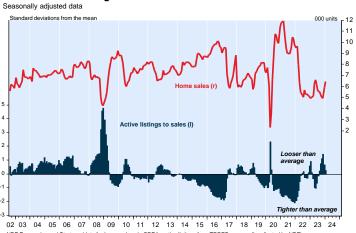
TORONTO CMA

Seasonally adjusted home sales in Toronto jumped 9.6% from December to January, a second monthly gain in a row that follows a 19.5% surge in December. As a result, sales are roughly back to where they were during the upswing that occurred in the spring of 2023, when the Bank of Canada's policy rate was 3%. Despite ongoing affordability challenges, the recent rebound in sales comes at a time when long-term interest rates have fallen sharply by about 100 basis points since their peak in October 2023. The stabilization of the Bank of Canada's key interest rate and the expectation of an easing of monetary policy in 2024 have likely motivated some buyers to act, given the soaring population growth and historically low rental vacancy rates in the GTA.

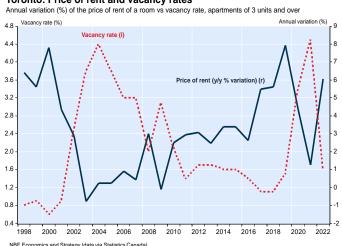
On the supply side, new listings jumped 13.3% in January, a first increase in four months and that follows a 12.7% drop in December. Combined with the rebound in sales, we estimate that active listings decreased by 2.8% from December to January, a second monthly contraction in a row. As a result, market conditions in Toronto, defined by the active-listings-to-sales ratio, tightened for a second month in a row but remained slightly looser than the historical average.

On a year-over-year basis, home sales jumped 37% in January. Meanwhile, on the supply side, active listings increased 8.5% compared to January 2023.

Toronto: Active listings to sales ratio



Toronto: Price of rent and vacancy rates

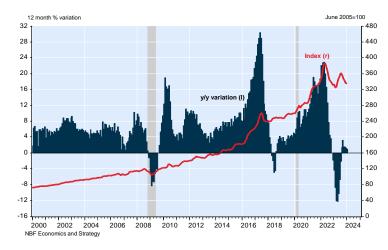


	Current	M/N chan		Y/Y chan	
Home sales, SA (x1000), Jan	6.4	9.6	A	36.2	•
Active listings, SA (x1000), Jan	17.0	-2.8	•	8.5	A
Active listings to sales, SA, Jan	2.6	-0.3	•	-0.6	•
Housing starts (SAAR, x1000), Jan	49.0	178.6	A	45.6	A
Teranet-National Bank HPI, Jan	336.2	0.4	A	1.0	A

*Variation in level for the listings to sales ratio

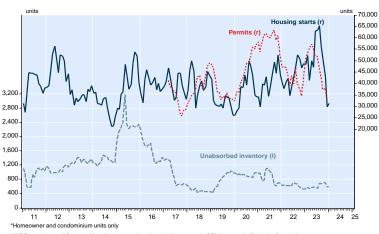
NBF Economics and Strategy (data via CREA. Statistics Canada, CMHC)

Toronto: Teranet-National Bank House Price Index



Toronto: New dwellings

Housing starts and permits, seasonally adjusted at annual rates, 3 month mov.av., and unabsorbed inventory*

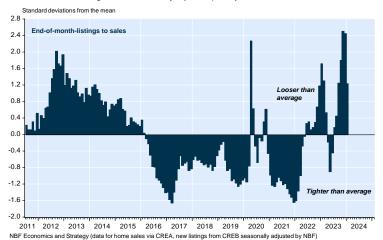


Economics and Strategy



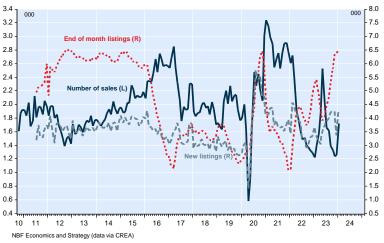
Toronto: Home resale market, condos apartments

Ratio of end-of-month-listings to sales, seasonally adjusted, quarterly basis

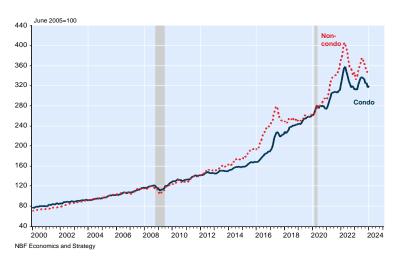


Toronto: Home resale market, condos apartments

Sales, end-of-month-listings and new listings, seasonally adjusted

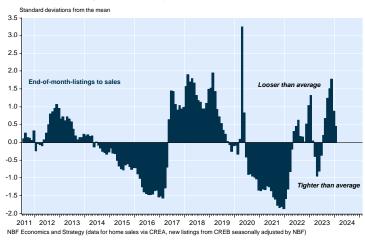


Toronto: Teranet-National Bank House Price Index



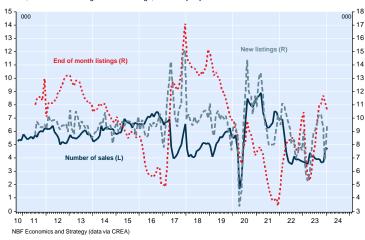
Toronto: Home resale market, other dwellings

Ratio of end-of-month-listings to sales, seasonally adjusted, quarterly basis



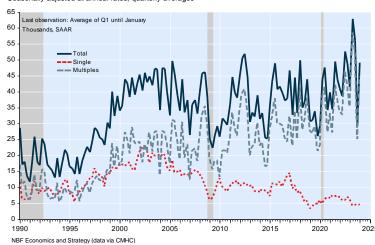
Toronto: Home resale market, other dwellings

Sales, end-of-month-listings and new listings, seasonally adjusted



Toronto: Housing starts

Seasonally adjusted at annual rates, quarterly averages



Economics and Strategy



MONTREAL CMA

Seasonally adjusted home sales jumped by 9.4% from December to January, a third consecutive monthly increase. As a result, sales are now at their highest level since July 2022, but remain weak on a historical basis. Despite ongoing affordability challenges, this sale recovery comes at a time when long-term interest rates have fallen sharply since October. Furthermore, the stabilization of the Bank of Canada's policy rate and the anticipation of an easing of monetary policy in 2024 have probably motivated some buyers to take action.

On the supply side, new listings rose by 2.2% from December to January, the second consecutive increase. As a result, end-of-month listings rose by 5.4% in January despite the rebound in sales, a fourth consecutive monthly increase. All in all, market conditions, as defined by the ratio of active listings to sales, tightened during the month, indicating a tighter market than the historical average.

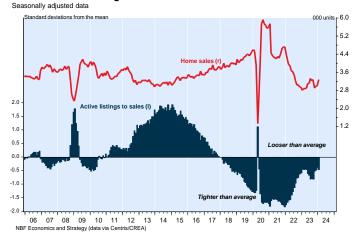
On an annual basis, January home sales jumped by 17.6% compared with the same period in 2023. This increase was observed on the South Shore (+35.6%), the North Shore (+18.8%), Laval (+17.6%), the Island (+1.3%) and Vaudeuil-Soulanges (+1.3%).

	Current	M/W chan		Y/Y chan	
Home sales, SA (x1000), Jan	3.3	9.4	A	17.6	A
Active listings, SA (x1000), Jan	17.8	5.4	A	16.1	A
Active listings to sales, SA, Jan	5.5	-0.1	•	-0.1	•
Housing starts (SAAR, x1000), Jan	15.2	-28.4	•	-8.6	•
Teranet-National Bank HPI, Jan	272.0	0.5	A	5.3	A

^{*}Variation in level for the listings to sales ratio

NBF Economics and Strategy (data via Centris, CREA. Statistics Canada, CMHC)

Montréal: Active listings to sales ratio

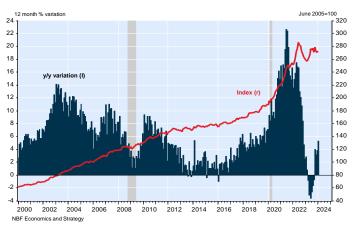


Montréal: Price of rent and vacancy rates

NBF Economics and Strategy (data via Statistics Canada)

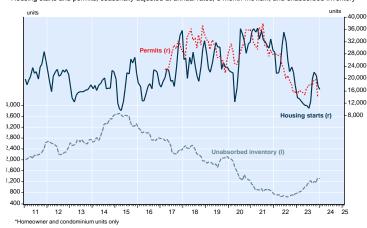
Annual variation (%) of the price of rent of a room vs vacancy rate, apartments of 3 units and over Annual variation (%) 5.2 12 10 4.0 3.6 3.2 2.8 2.0 1.6 1.2 0.8 0.4 0.0 2002 2004 2006 2010 2012 2014

Montréal: Teranet-National Bank House Price Index



Montreal: New dwellings

Housing starts and permits, seasonally adjusted at annual rates, 3 month mov.av., and unabsorbed inventory*



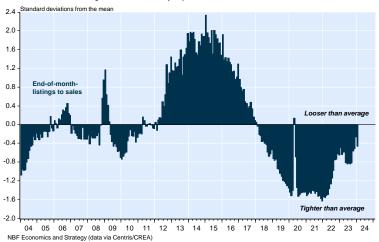
NBF Economics and Strategy (data for starts and unabsorbed inventory via SCHL, starts vis Statistics Canada)

Economics and Strategy



Montreal: Home resale market, condos

Ratio of end-of-month-listings to sales, seasonally adjusted

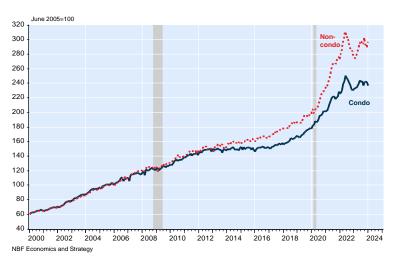


Montreal: Home resale market, condos

Sales, end-of-month-listings and new listings, seasonally adjusted

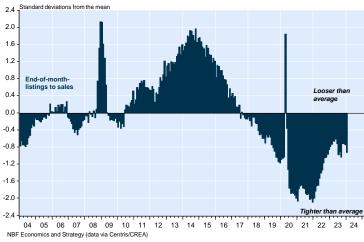


Montreal: Teranet-National Bank House Price Index



Montreal: Home resale market, single-family dwellings

Ratio of end-of-month-listings to sales, seasonally adjusted



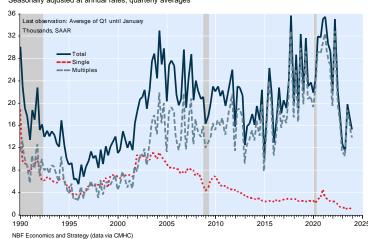
Montreal: Home resale market, single-family dwellings

Sales, end-of-month-listings and new listings, seasonally adjusted



Montreal: Housing starts

Seasonally adjusted at annual rates, quarterly averages



Economics and Strategy



VANCOUVER CMA

Seasonally adjusted home sales rose 6.7% from December to January, the second consecutive monthly increase and the largest jump in nine months. Despite ongoing affordability challenges, this pick-up in sales comes as long-term interest rates have fallen sharply since October. Furthermore, the stabilization of the Bank of Canada's policy rate and the expectation of a noticeable easing of monetary policy in 2024 have certainly motivated some buyers to act. All the more so as the region's rental vacancy rate remained at a multi-year low of 0.9%.

On the supply side, new listing jumped 14.8% in January, a first increase in four months. As a result, active listings increased 16.4% during the month. Overall, market conditions have loosened during the month and continue to be looser than the historical average.

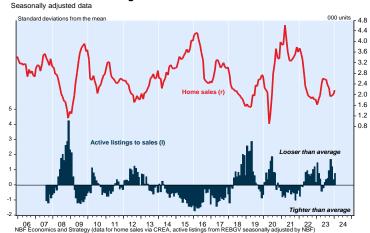
On a year-over-year basis, sales were up an impressive 38.4% in January on gains for attached units (+82.7%), apartments (+30.6%), and detached units (+27.5%). However, this level of sales remained 20.2% below the 10-year average for that period of the year. On the supply side, active listings in January were up 9.8% from January 2023.

	Current	M/N chan		Y/Y chan	
Home sales, SA (x1000), Jan	2.2	6.7	A	38.4	A
Active listings, SA (x1000), Jan	2.1	16.4	A	15.0	•
Active listings to sales, SA, Jan	1.0	0.1	A	0.0	•
Housing starts (SAAR, x1000), Jan	18.3	-55.0	•	-43.7	•
Teranet-National Bank HPI, Jan	346.5	-2.4	•	6.3	A

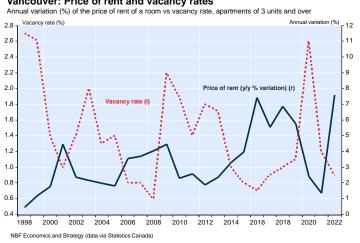
^{*}Variation in level for the listings to sales ratio

NBF Economics and Strategy (data via CREA. Statistics Canada, CMHC)

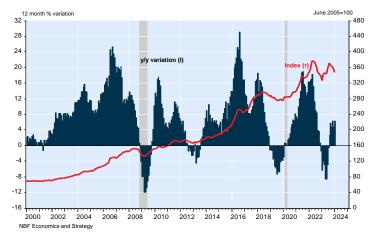
Vancouver: Active listings to sales ratio



Vancouver: Price of rent and vacancy rates

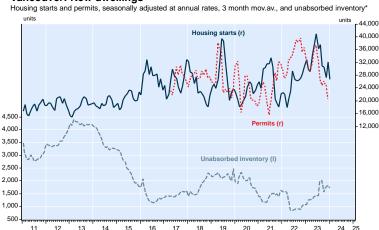


Vancouver: Teranet-National Bank House Price Index



Vancouver: New dwellings

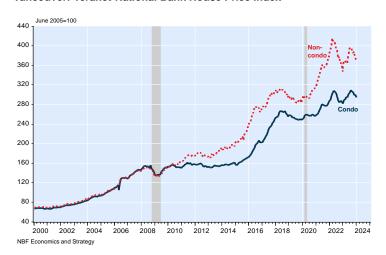
wner and condominium units only

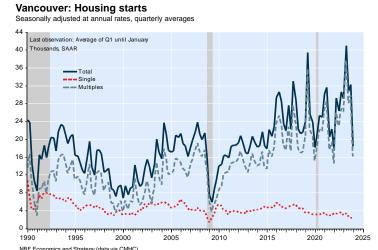


Economics and Strategy



Vancouver: Teranet-National Bank House Price Index





Economics and Strategy



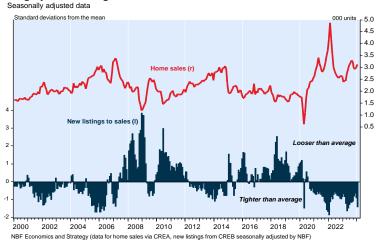
CALGARY

Seasonally adjusted sales in Calgary increased 4.8% between December and January, a second consecutive monthly increase. Despite ongoing affordability challenges, this pick-up in sales comes as long-term interest rates have fallen sharply since October, bringing down fixed mortgage rates. In contrast to the other three largest urban centres in Canada, home sales in Calgary remain above pre-pandemic levels, thanks notably to its stronger demographic growth.

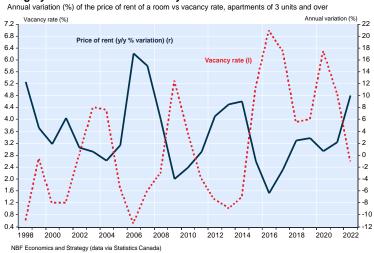
On the supply side, we estimate that new listings dropped 10.4% in January, a third monthly contraction in four months. Overall, market conditions, as defined by the new-listings-to-sales ratio, tightened during the month, and are showing a market tighter than the historical average.

On a year-over-year basis, sales surged 35.1% in January. On the supply side, the inventory of homes for sale continued to be extremely low as it decreased 7.4% compared to January 2023.

Calgary: New listings to sales ratio



Calgary: Price of rent and vacancy rates

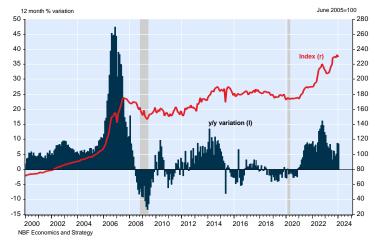


	Current	M/N chan		Y/Y chan	
Home sales, SA (x1000), Jan	3.1	4.8	A	35.1	•
New listings, SA (x1000), Jan	3.5	-10.4	•	11.6	•
New listings to sales, SA, Jan	1.1	-0.2	•	-0.3	•
Housing starts (SAAR, x1000), Jan	25.1	38.5	A	51.3	•
Teranet-National Bank HPI, Jan	229.3	-1.3	•	8.6	A

*Variation in level for the listings to sales ratio

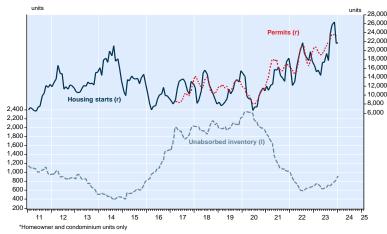
NBF Economics and Strategy (data via CREA. Statistics Canada, CMHC)

Calgary: Teranet-National Bank House Price Index



Calgary: New dwellings

Housing starts and permits, seasonally adjusted at annual rates, 3 month mov.av., and unabsorbed inventory*



NBF Economics and Strategy (data for starts and unabsorbed inventory via SCHL, starts vis Statistics Canada)

Economics and Strategy



Calgary: Teranet-National Bank House Price Index









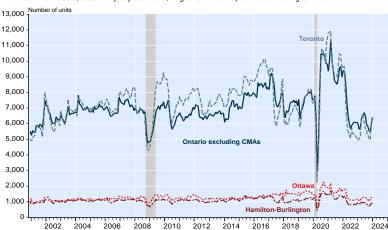
Economics and Strategy



ONTARIO

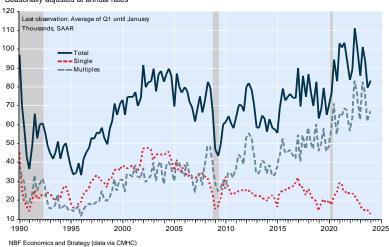
Ontario: Number of residential sales

Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs



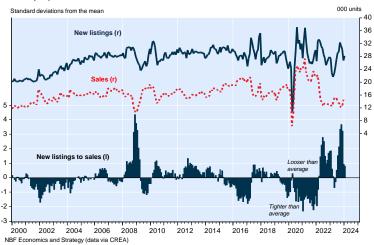
NBF Economics and Strategy (data via CREA)

Ontario: Housing starts Seasonally adjusted at annual rates



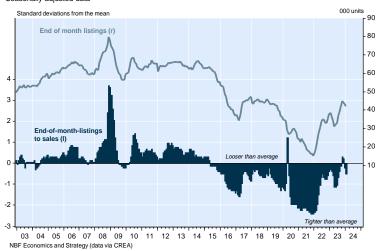
Ontario: New-listings-to-sales ratio

Seasonally adjusted data



Ontario: End-of-month-listings-to-sales ratio

Seasonally adjusted data



		Sales	, Jan			New listi	ngs, Jar	1	Ratio	new listir	ngs/sale	s, Jan	Starts, Jan				
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avg.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avg.	Var. (%) M/M	Var. (%) Y/Y	
Ontario	15.0	17.8	6.9	21.4	28.1	28.5	5.5	7.5	1.9	1.6	0.0	-0.3	83.2	79.9	17.0	11.2	
Ontario exc. 3 largest CMAs	6.4	7.6	4.8	10.6	12.4	11.6	5.8	7.2	1.9	1.6	0.0	-0.1	27.5	29.2	-23.2	-27.1	
Toronto	6.4	7.7	9.6	36.2	12.0	13.2	4.6	8.1	1.9	1.8	-0.1	-0.5	49.0	39.5	178.6	45.6	
Ottawa	1.2	1.4	0.7	17.6	2.2	2.2	5.7	10.8	1.8	1.6	0.1	-0.1	3.6	7.9	-64.3	150.9	
Hamilton	0.9	1.1	12.6	12.0	1.5	1.6	9.9	1.9	1.6	1.5	0.0	-0.2	3.2	3.3	-59.2	55.4	

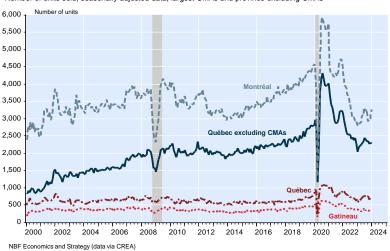
Economics and Strategy



QUÉBEC

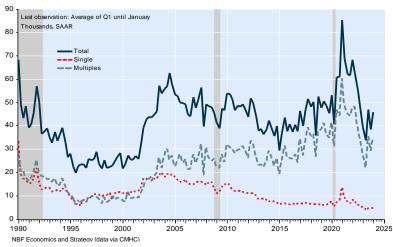
Québec: Number of residential sales

Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs



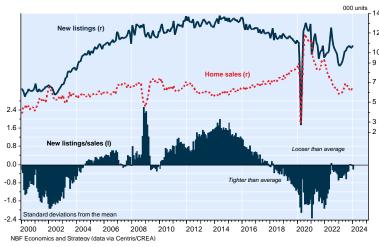
Québec: Housing starts

Seasonally adjusted at annual rates



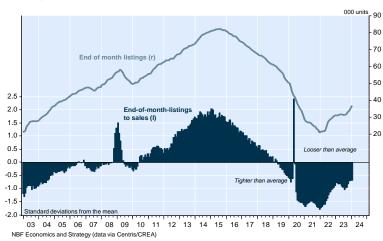
Québec: New-listings-to-sales ratio

Seasonally adjusted data



Québec: End-of-month-listings-to-sales ratio

Seasonally adjusted data



		Sales, Jan				New listir	ngs, Jar	ı	Ratio	new listin	gs/sale	s, Jan		Starts	, Jan	
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avg.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avg.	Var. (%) M/M	Var. (%) Y/Y
Québec	6.6	7.3	4.3	14.7	10.7	11.6	1.3	24.7	1.6	1.6	0.0	0.2	45.8	47.7	5.3	16.1
Québec exc. 3 largest CMAs	2.3	2.5	-0.7	14.0	3.8	4.1	0.6	29.4	1.7	1.7	0.0	0.2	21.3	15.9	3.2	4.2
Montréal	3.3	3.7	9.4	17.6	5.4	5.8	2.2	21.7	1.7	1.6	-O.1	0.1	15.2	23.0	-28.4	-8.6
Gatineau	0.3	0.4	0.0	-7.1	0.6	0.6	8.0	34.3	1.8	1.8	0.1	0.7	2.3	2.6	679.7	549.7
Québec city	0.7	0.7	1.1	16.4	0.9	1.1	-0.1	20.9	1.2	1.7	-4.83	0.1	7.0	412.8	412.8	237.3

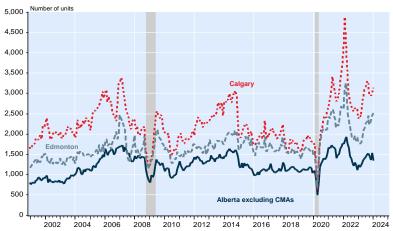
Economics and Strategy



ALBERTA

Alberta: Number of residential sales

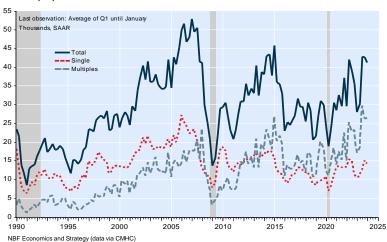
Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs



NBF Economics and Strategy (data via CREA)

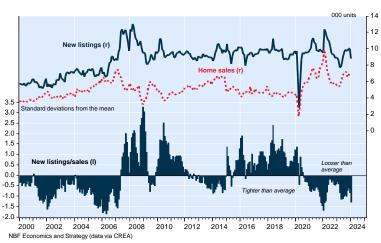
Alberta: Housing starts

Seasonally adjusted at annual rates



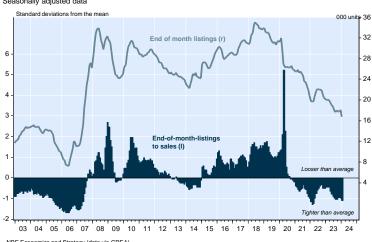
Alberta: New-listings-to-sales ratio

Seasonally adjusted data



Alberta: End-of-month-listings-to-sales ratio

Seasonally adjusted data



NBF Economics and Strategy (data via CREA)

		Sales	, Jan			New listii	ngs, Jar	ı	Ratio	new listir	ngs/sale	s, Jan		Starts, Jan				
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avg.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avg.	Var. (%) M/M	Var. (%) Y/Y		
Alberta	7.0	5.5	0.1	33.5	8.8	9.5	-11.9	2.3	1.3	1.8	-0.2	-0.5	41.2	31.4	-6.5	51.9		
Alberta exc. 2 largest CMAs	1.3	1.3	-12.7	12.1	1.9	2.4	-13.0	2.0	1.4	1.9	0.0	-0.1	5.9	5.4	43.1	98.4		
Calgary	3.1	2.3	4.8	35.1	3.5	3.8	-10.4	11.6	1.1	1.7	-0.2	-0.3	25.1	222.2	38.5	51.3		
Edmonton	2.5	1.9	2.4	46.3	3.4	3.4	-12.8	-6.0	1.3	1.9	-0.2	-0.9	10.2	12.5	-53.3	35.1		

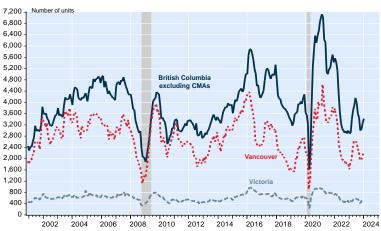
Economics and Strategy



BRITISH COLUMBIA

British Columbia: Number of residential sales

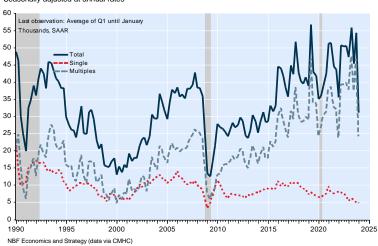
Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs



British Columbia: Housing starts

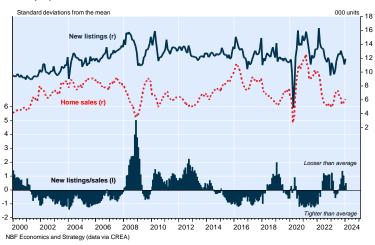
Seasonally adjusted at annual rates

NBF Economics and Strategy (data via CREA)



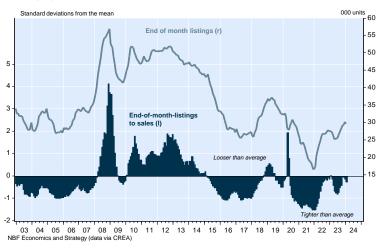
British Columbia: New-listings-to-sales ratio

Seasonally adjusted data



British Columbia: End-of-month-listings-to-sales ratio

Seasonally adjusted data



		Sales	, Jan			New listir	ngs, Jar	۱	Ratio	new listir	gs/sale	s, Jan		Starts	, Jan	
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avg.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avg.	Var. (%) M/M	Var. (%) Y/Y
Britsh Columbia	6.1	7.7	4.5	28.5	11.9	12.4	7.9	9.9	2.0	1.7	0.1	-0.4	31.1	41.5	-50.2	-39.1
B.C. exc. 2 largest CMAs	3.4	4.3	4.9	23.7	6.7	6.9	4.2	7.8	2.0	1.7	0.0	-0.3	10.6	12.6	-25.1	-18.3
Vancouver	2.2	2.8	6.7	38.4	4.2	4.6	14.8	11.3	1.9	1.8	0.1	-0.6	18.3	25.3	-55.0	-43.7
Victoria	0.5	0.6	-6.1	22.1	1.0	1.0	6.8	18.5	2.1	1.6	0.2	-0.1	2.2	3.6	-71.1	-60.4

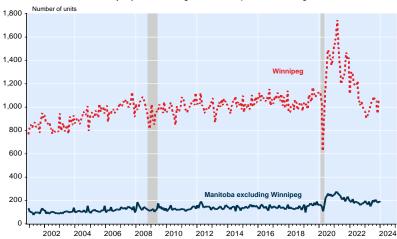
Economics and Strategy



MANITOBA

Manitoba: Number of residential sales

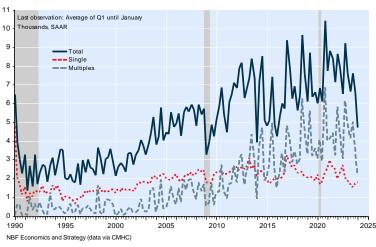
Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs



NBF Economics and Strategy (data via CREA)

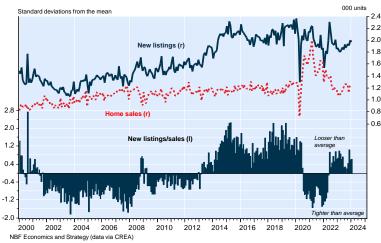
Manitoba: Housing starts

Seasonally adjusted at annual rates



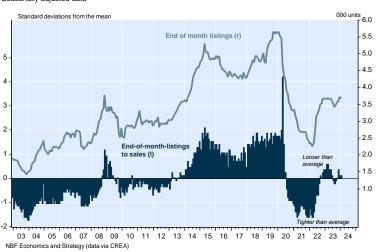
Manitoba: New-listings-to-sales ratio

Seasonally adjusted data



Manitoba: End-of-month-listings-to-sales ratio

Seasonally adjusted data



		Sales	, Jan			New listii	ngs, Jar	า	Ratio	new listin	gs/sale	s, Jan		Starts, Jan				
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avg.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avg.	Var. (%) M/M	Var. (%) Y/Y		
Manitoba	1.2	1.3	-1.6	10.7	2.0	2.0	-1.4	8.0	1.6	1.6	0.0	-0.1	4.7	7.0	-35.9	-15.1		
Manitoba exc. largest CMA	0.2	0.2	-3.2	0.9	0.3	0.3	-1.0	10.3	1.7	1.9	0.0	0.2	1.2	1.9	-46.9	-38.4		
Winnipeg	1.0	1.1	-1.3	12.8	1.7	1.7	-1.5	7.6	1.6	1.6	0.0	-0.1	3.5	5.1	-31.0	-2.2		

Economics and Strategy



NOVA SCOTIA

Nova Scotia: Number of residential sales

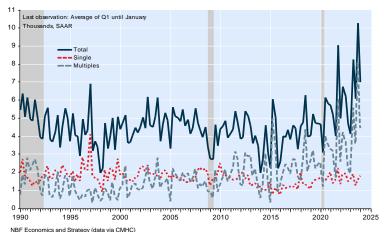
Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs



NBF Economics and Strategy (data via CREA)

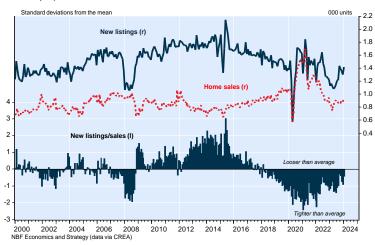
Nova Scotia: Housing starts

Seasonally adjusted at annual rates



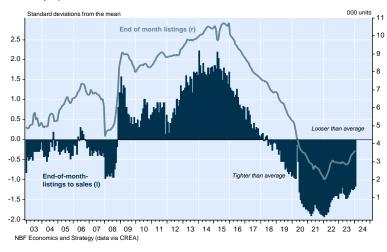
Nova Scotia: New-listings-to-sales ratio

Seasonally adjusted data



Nova Scotia: End-of-month-listings-to-sales ratio

Seasonally adjusted data



		Sales	, Jan			New listii	ngs, Jai	n	Ratio	new listin	gs/sale	s, Jan		Starts, Jan				
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avq.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avq.	Var. (%) M/M	Var. (%) Y/Y		
Nova Scotia	0.9	1.0	-3.0	8.8	1.4	1.5	9.3	30.0	1.6	1.7	0.2	0.3	7.0	4.8	-11.4	93.7		
N.S. exc. largest CMA	0.4	0.4	0.5	2.9	0.8	0.8	2.6	24.7	1.7	1.8	0.0	0.3	2.7	2.7	1.7	15.8		
Halifax	0.4	0.5	-5.8	16.2	0.6	0.7	18.6	0.6	1.5	1.6	0.3	0.3	4.3	3.1	-22.1	232.0		

Economics and Strategy



SASKATCHEWAN

Saskatchewan: Number of residential sales

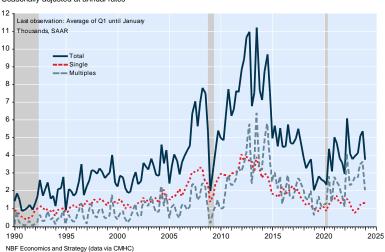
Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs



Saskatchewan: Housing starts

Seasonally adjusted at annual rates

NBF Economics and Strategy (data via CREA)



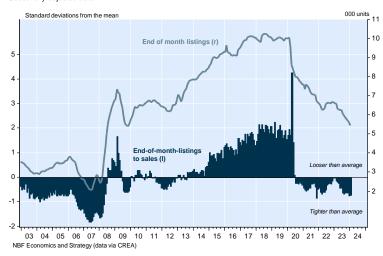
Saskatchewan: New-listings-to-sales ratio

Seasonally adjusted data



Saskatchewan: End-of-month-listings-to-sales ratio

Seasonally adjusted data



		Sales	, Jan			New listi	ngs, Jar	า	Ratio	new listir	ngs/sale	s, Jan		Starts	, Jan	
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avg.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avg.	Var. (%) M/M	Var. (%) Y/Y
Saskatchewan	1.3	1.1	-4.9	23.5	1.8	2.3	-14.2	-3.3	1.4	2.1	-0.2	-0.5	3.7	4.5	-36.8	52.7

Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs

Economics and Strategy



NEW BRUNSWICK

New Brunswick: Number of residential sales

1,300 | Number of units
1,200 | 1,100 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,00

2010

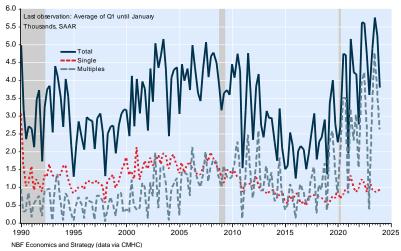
2016

NBF Economics and Strategy (data via CREA)

500

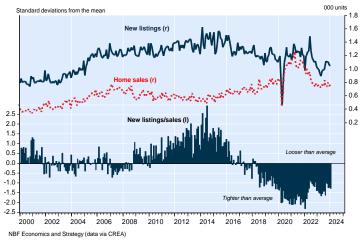
New Brunswick: Housing starts

Seasonally adjusted at annual rates



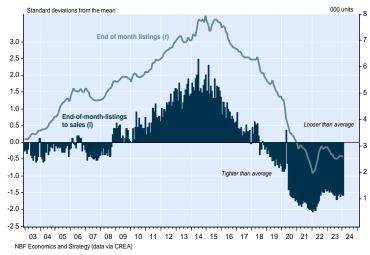
New Brunswick : New-listings-to-sales ratio

Seasonally adjusted data



New Brunswick: End-of-month-listings-to-sales ratio

Seasonally adjusted data



		Sales	, Jan		New listings, Jan				Ratio	new listir	gs/sale	s, Jan	Starts, Jan				
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avg.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avg.	Var. (%) M/M	Var. (%) Y/Y	
New Brunswick	0.8	0.8	1.3	6.5	1.1	1.2	-0.2	9.3	1.4	1.7	0.0	0.0	3.8	3.1	-21.1	2.9	

Economics and Strategy



NEWFOUNDLAND

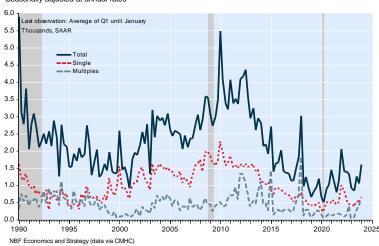
Newfoundland: Number of residential sales

Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs 650 600 550 500 400 350 300 250

Newfoundland: Housing starts

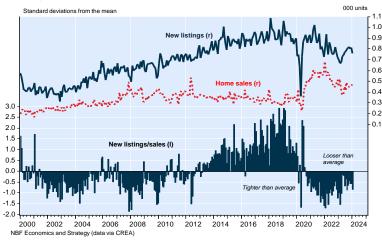
Seasonally adjusted at annual rates

NBF Economics and Strategy (data via CREA)



Newfoundland: New-listings-to-sales ratio

Seasonally adjusted data



Newfoundland: End-of-month-listings-to-sales ratio

Seasonally adjusted data



		Sales	, Jan		New listings, Jan				Ratio	new listin	gs/sale	s, Jan	Starts, Jan			
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avg.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avg.	Var. (%) M/M	Var. (%) Y/Y
Newfoundland	0.5	0.4	1.1	5.6	0.8	0.9	-6.8	10.4	1.6	2.3	-0.1	0.1	1.6	1.4	39.2	92.3

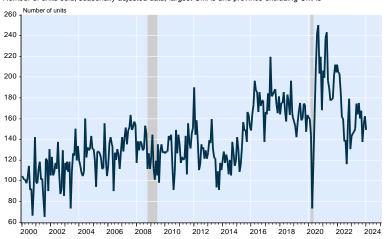
Economics and Strategy



PRINCE EDWARD ISLAND

Prince Edward Island: Number of residential sales

Number of units sold, seasonally adjusted data, largest CMAs and province excluding CMAs



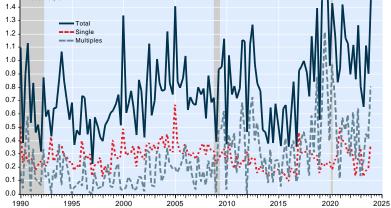
Prince Edward Island: Housing starts



NBF Economics and Strategy (data via CMHC)

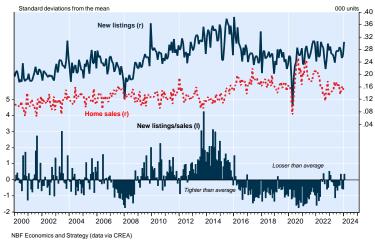
NBF Economics and Strategy (data via CREA)

Seasonally adjusted at annual rates



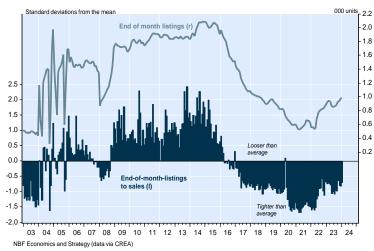
Prince Edward Island : New-listings-to-sales ratio

Seasonally adjusted data



Prince Edward Island: End-of-month-listings-to-sales ratio

Seasonally adjusted data



		Sales	, Jan			New listings, Jan				new listir	ıgs/sale	s, Jan	Starts, Jan			
	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current (x1000, SA)	10 year avg.	Var. (%) M/M	Var. (%) Y/Y	Current SA	10 year avg.	Var. (level) M/M	Var. (level) Y/Y	Current (x1000, SAAR)	10 year Avg.	Var. (%) M/M	Var. (%) Y/Y
Prince Edward Island	0.1	0.2	-8.0	11.8	0.3	0.3	17.3	12.2	2.0	1.7	0.4	0.0	1.5	0.9	95.9	67.4

Economics and Strategy



APPENDIX

APPENDIX	Home sales, Jan					stings to atio, Jan		Housing s	starts, Jan		Teran	et-Nation: Inde	Employment rate of the 25-44 year old age group, 3 month mov.av., Jan		
Region	Current (x1000) SAAR	10 year average	M/M Variation (%)	Y/Y Variation (%)	Current (x1000) SAAR	10 year average	Current (x1000) SAAR	10 year average	M/M Variation (%)	Y/Y Variation (%)	Current	M/M Variation (%)	Y/Y Variation (%)	10 year average of the Y/Y variation (%)	Y/Y Variation (PP)
Canada	39.4	43.0	3.7	22.0	1.7	1.7	223.6	222.2	-10.2	6.7	299.8	-0.3	3.7	6.8	-0.6
Ontario	15.0	17.8	6.9	21.4	1.9	1.6	83.2	79.9	17.0	11.2	-	-	-	-	-0.5
Toronto	6.4	7.7	9.6	36.2	1.9	1.8	49.0	39.5	178.6	45.6	336.2	0.4	1.0	8.7	-0.4
Hamilton	0.9	1.1	12.6	12.0	1.6	1.5	3.2	3.3	-59.2	55.4	362.3	1.7	4.6	10.0	0.2
Ottawa	1.2	1.4	0.7	17.6	1.8	1.6	3.6	7.9	-64.3	150.9	257.6	3.3	7.3	5.9	-0.4
Quebec	6.6	7.3	4.3	14.7	1.6	1.6	45.8	47.7	5.3	16.1	-	-	-	-	-1.5
Montreal	3.3	3.7	9.4	17.6	1.7	1.6	15.2	23.0	-28.4	-8.6	272.0	0.5	5.3	6.1	-2.7
Quebec CMA	0.7	0.7	1.1	16.4	1.2	1.7	7.0	6.3	412.8	237.3	243.2	-2.3	9.6	3.1	-1.9
Gatineau	0.3	0.4	0.0	-7.1	1.8	1.8	2.3	2.6	679.7	549.7	259.3	0.5	2.0	6.2	0.7
British Columbia	6.1	7.7	4.5	28.5	2.0	1.7	31.1	41.5	-50.2	-39.1	-	-	-	-	-O.4
Vancouver	2.2	2.8	6.7	38.4	1.9	1.8	18.3	25.3	-55.0	-43.7	346.5	-2.4	6.3	7.8	-0.2
Victoria	0.5	0.6	-6.1	22.1	2.1	1.6	2.2	3.6	-71.1	-60.4	277.8	-2.0	1.4	8.0	-1.4
Alberta	7.0	5.5	0.1	33.5	1.3	1.8	41.2	31.4	-6.5	51.9	-	-	-	-	-0.4
Calgary	3.1	2.3	4.8	35.1	1.1	1.7	25.1	13.6	38.5	51.3	229.3	-1.3	8.6	2.8	0.3
Edmonton	2.5	1.9	2.4	46.3	1.3	1.9	10.2	12.5	-53.3	35.1	197.2	1.9	1.2	1.1	-1.5
Manitoba	1.2	1.3	-1.6	10.7	1.6	1.6	4.7	7.0	-35.9	-15.1	-	-	-	-	1.1
Winnipeg	1.0	1.1	-1.3	12.8	1.6	1.6	3.5	5.1	-31.0	-2.2	251.3	0.2	3.1	2.7	1.2
Nova Scotia	0.9	1.0	-3.0	8.8	1.6	1.7	7.0	4.8	-11.4	93.7	-	-	-	-	-1.5
Halifax	0.4	0.5	-5.8	16.2	1.5	1.6	4.3	3.1	-22.1	232.0	276.9	-2.6	10.1	7.5	-2.0
Prince Edward Island	0.1	0.2	-8.0	11.8	2.0	1.7	1.5	0.9	95.9	67.4	-	-	-	-	-2.0
Saskatchewan	1.3	1.1	-4.9	23.5	1.4	2.1	3.7	4.5	-36.8	52.7	-	-	-	-	1.7
New Brunswick	0.8	0.8	1.3	6.5	1.4	1.7	3.8	3.1	-21.1	2.9	-	-	-	-	0.3
Newfoundland	0.5	0.4	1.1	5.6	1.6	2.3	1.6	1.4	39.2	92.3	-	-	-	-	-1.3

Economics and Strategy



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